

Financial Results for the Fiscal Year Ended March 31, 2026 (27th Term)

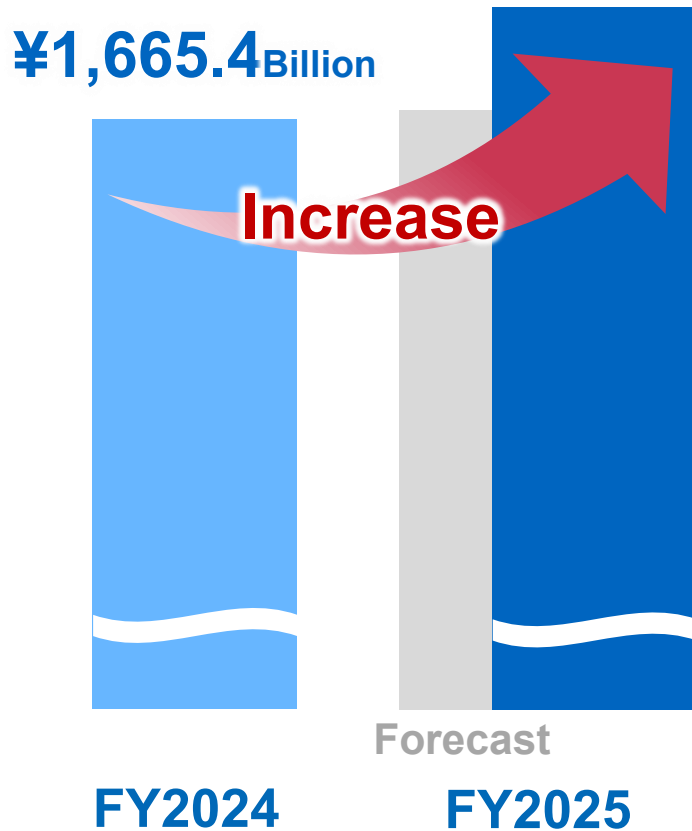
May 8, 2026
NTT EAST, Inc.

Achieved Year-Over-Year Increases in Revenues and Profits Exceeding Forecasts

Operating Revenues

¥1,733.4Billion

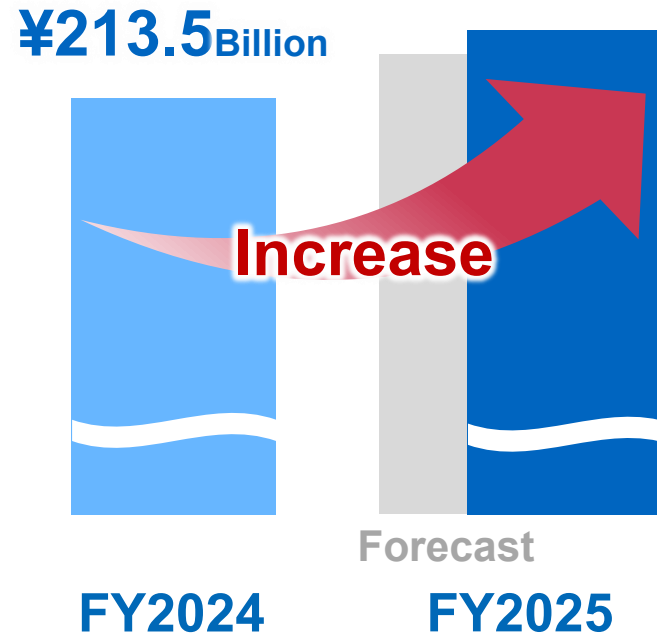
(Year-over-year: +¥68.0Billion)



Operating Profit

¥223.8Billion

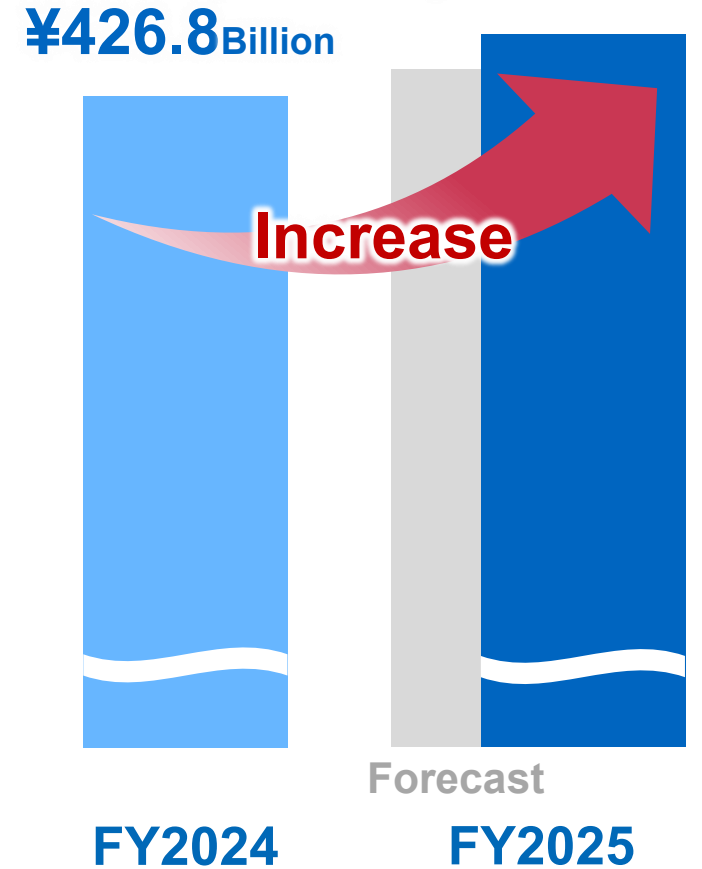
(Year-over-year: +¥10.3Billion)



EBITDA

¥450.7Billion

(Year-over-year: +¥23.9Billion)



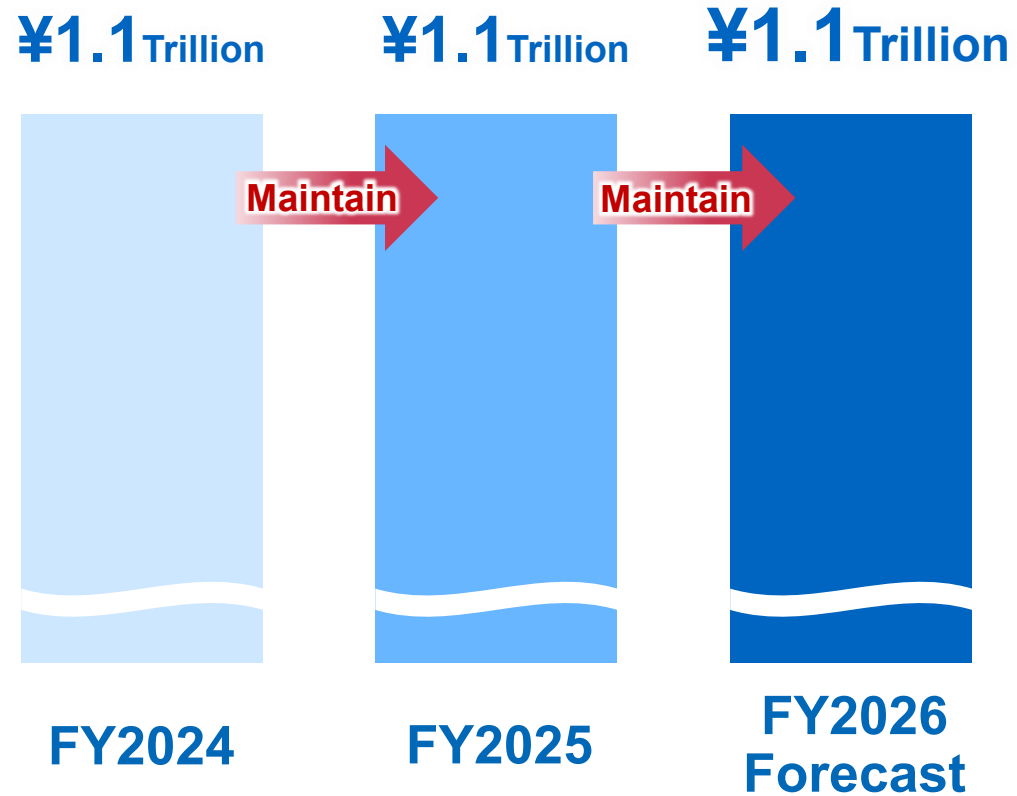
FY2025 Financial Results Summary and FY2026 Earnings Forecast

(Units: Billions of yen)

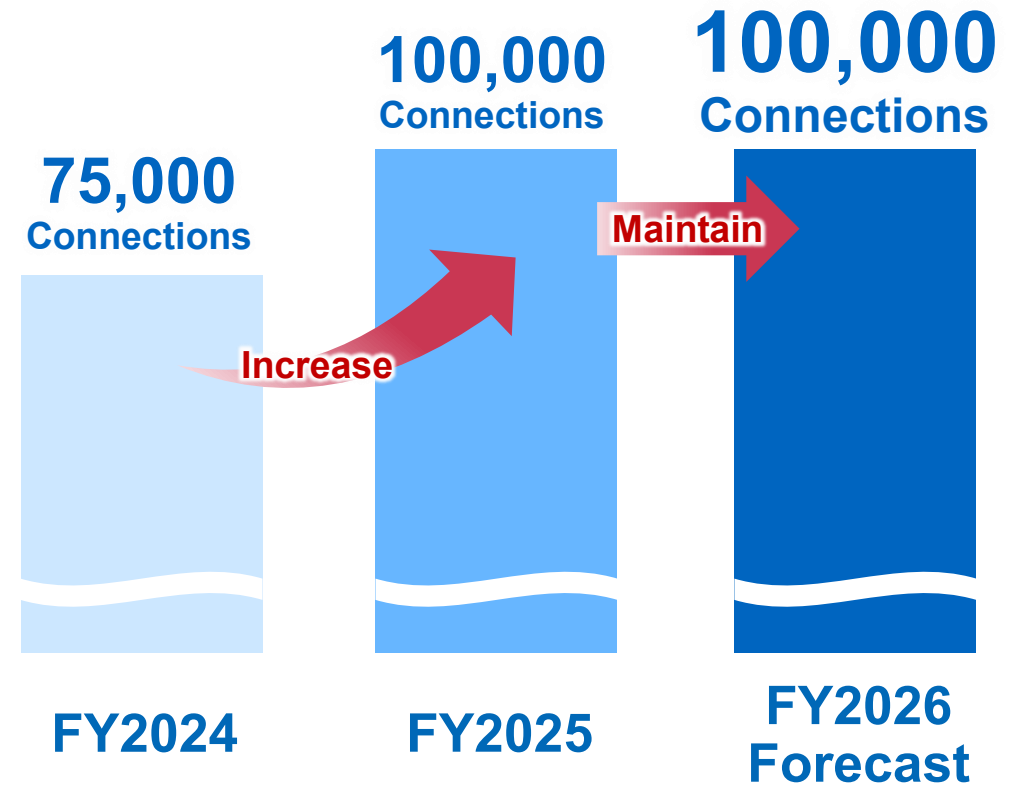
IFRS (Consolidated)	FY2024 Results	FY2025 Results		FY2026 Forecast	
			Year-over-year		Year-over-year
Operating Revenues	1,665.4	1,733.4	+68.0	1,735.0	+1.6
Operating Profit	213.5	223.8	+10.3	224.0	+0.2
Profit※	153.5	156.4	+2.9	156.0	(0.4)
EBITDA	426.8	450.7	+23.9	451.0	+0.3
Capital Investment	251.6	275.4	+23.8	277.0	+1.6
Net increase (decrease) in Hikari Subscriptions (Number of Subscriptions)	+70,000 (13.44 million subscriptions)	+100,000 (13.55 million subscriptions)	+30,000	+100,000 (13.65 million subscriptions)	-

※ Represents profit attributable to NTT EAST, excluding noncontrolling interests.

Continue the transfer to Hikari Services and Maintain Revenues from the Telecommunications Line Business

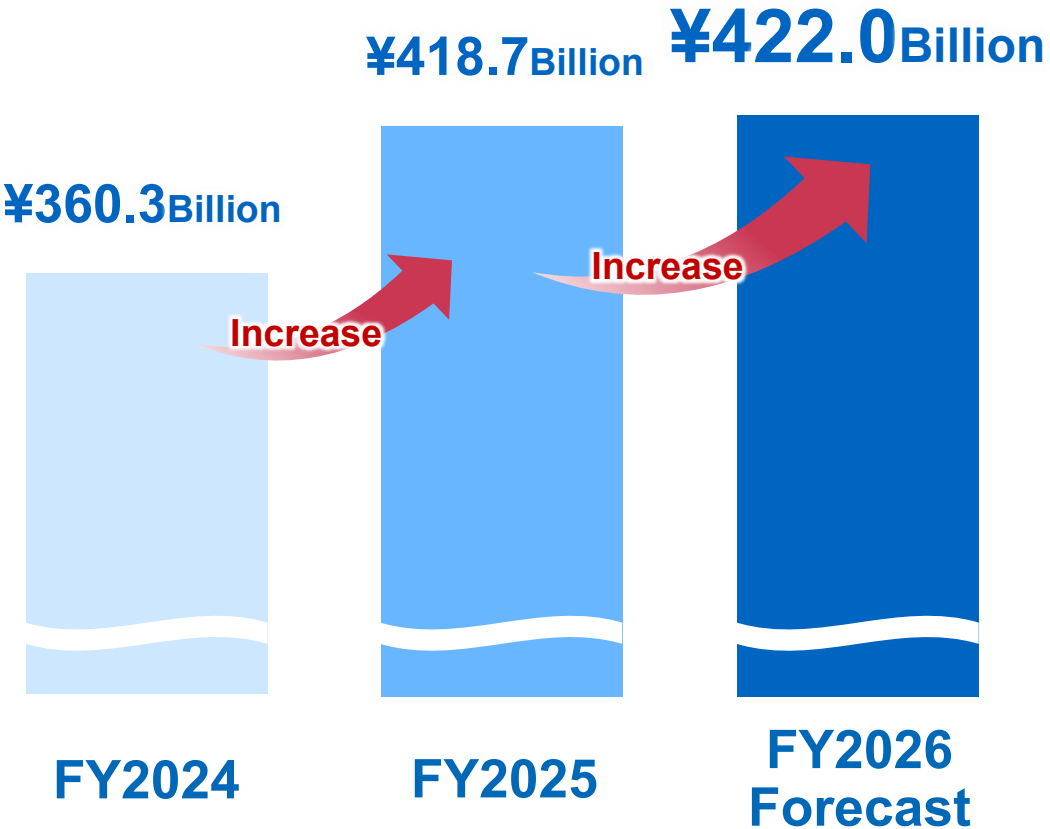


Hikari Business + Legacy Business

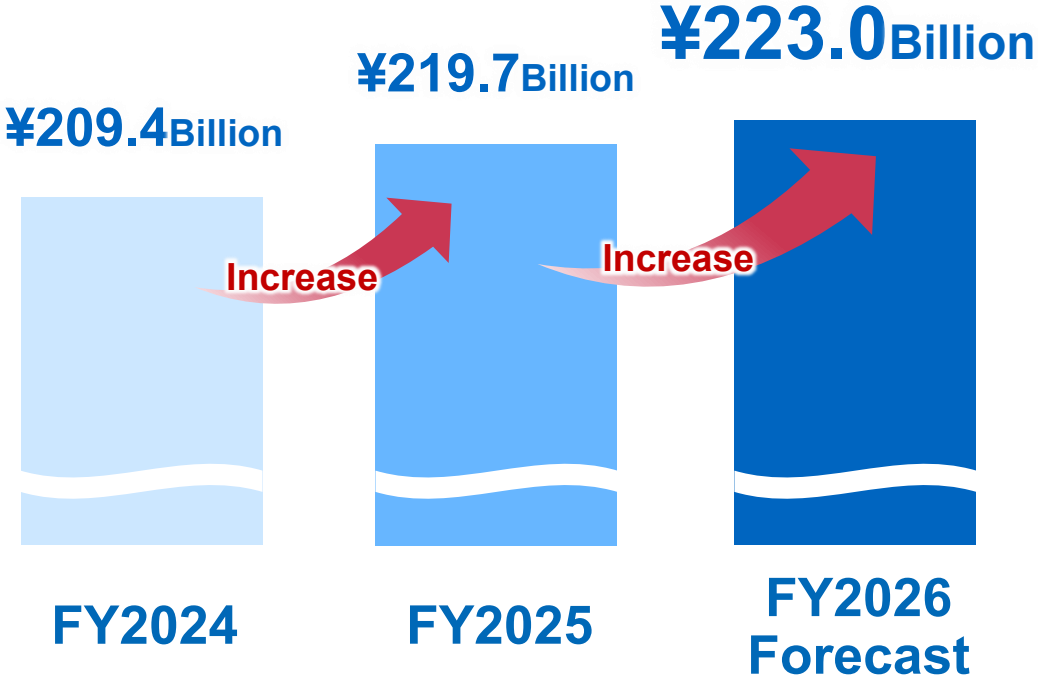


Net Increase in Hikari Services

The Enterprise Business is expanding steadily, and the Subsidiaries and New Businesses are also entering a growth phase



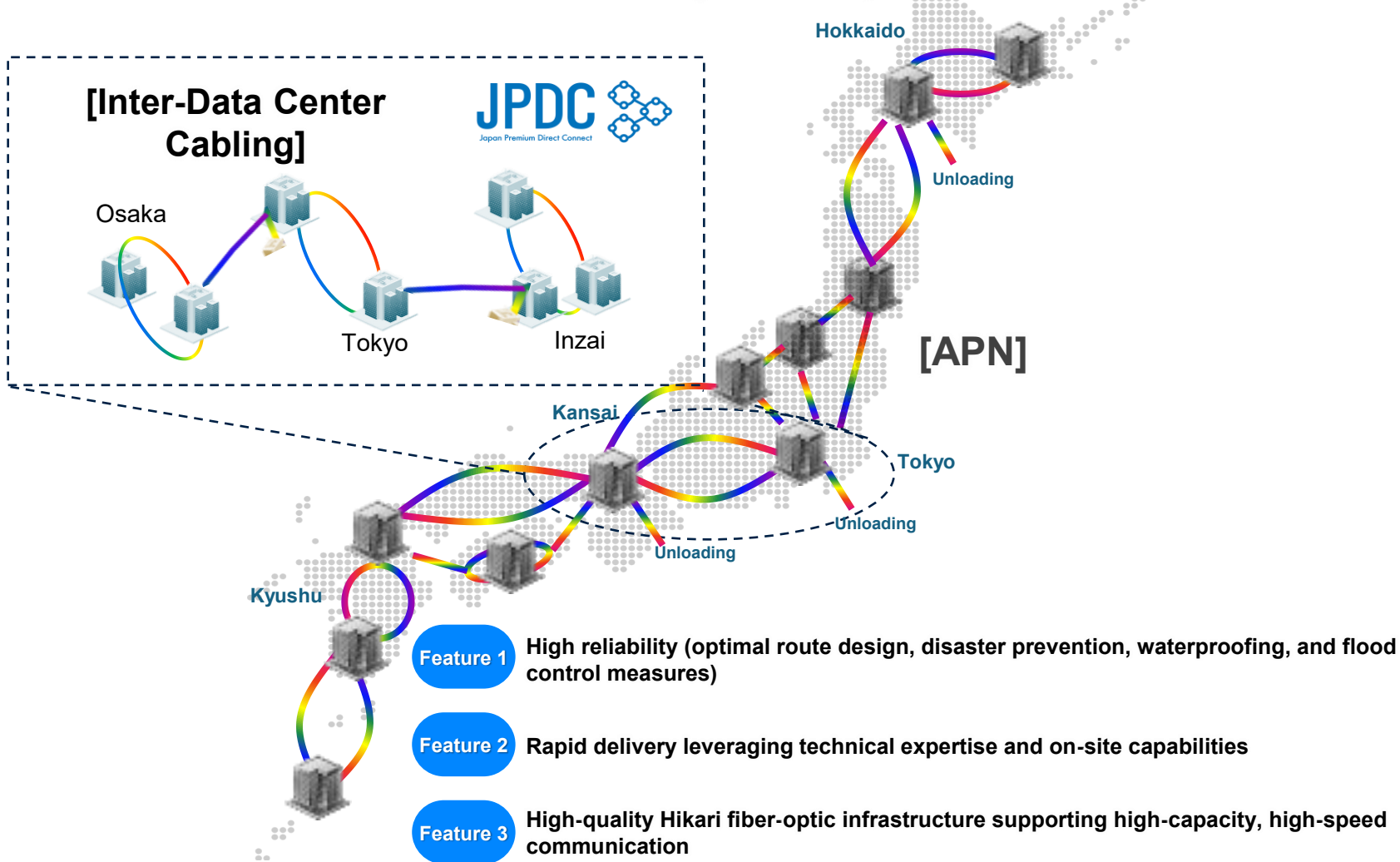
Enterprise Business



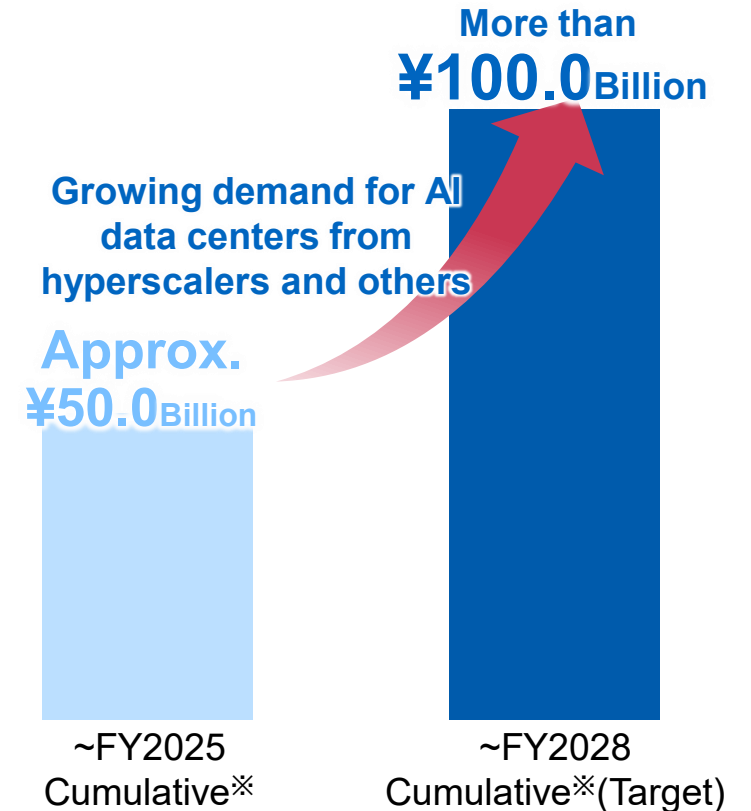
Subsidiaries and New Businesses

Promotion of AIOWN (Inter-Data Center Network)

Leveraging our field expertise, NTT EAST provides a one-stop solution to meet our customers' demands for "high reliability, short lead times, and high quality," and secures the orders primarily in the Tokyo metropolitan area and the Kansai region



[Project Contract Value]



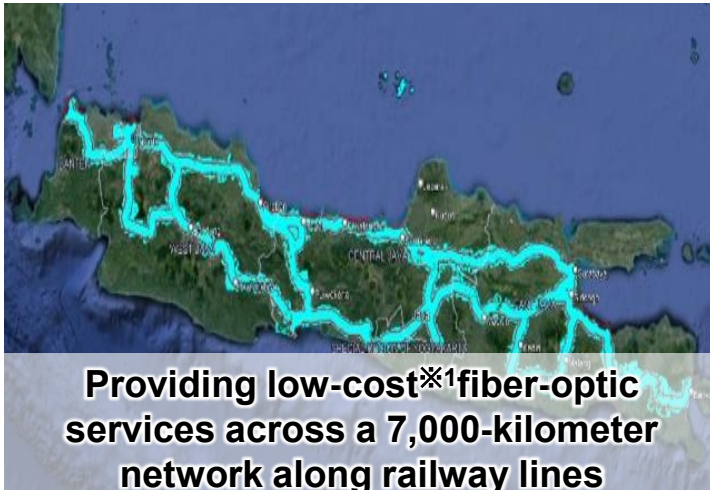
*Including APN and cabling between Data Centers

Bringing the World's Most Advanced Optical Technology to Global Businesses



Support and investment leveraging technical expertise cultivated through domestic telecommunications operations

Contribute to job creation and the expand educational infrastructure in Indonesia



Providing low-cost^{※1} fiber-optic services across a 7,000-kilometer network along railway lines

※1 Approx. ¥1,000 per month

Expanding our Hikari services coverage area, primarily on Java Island

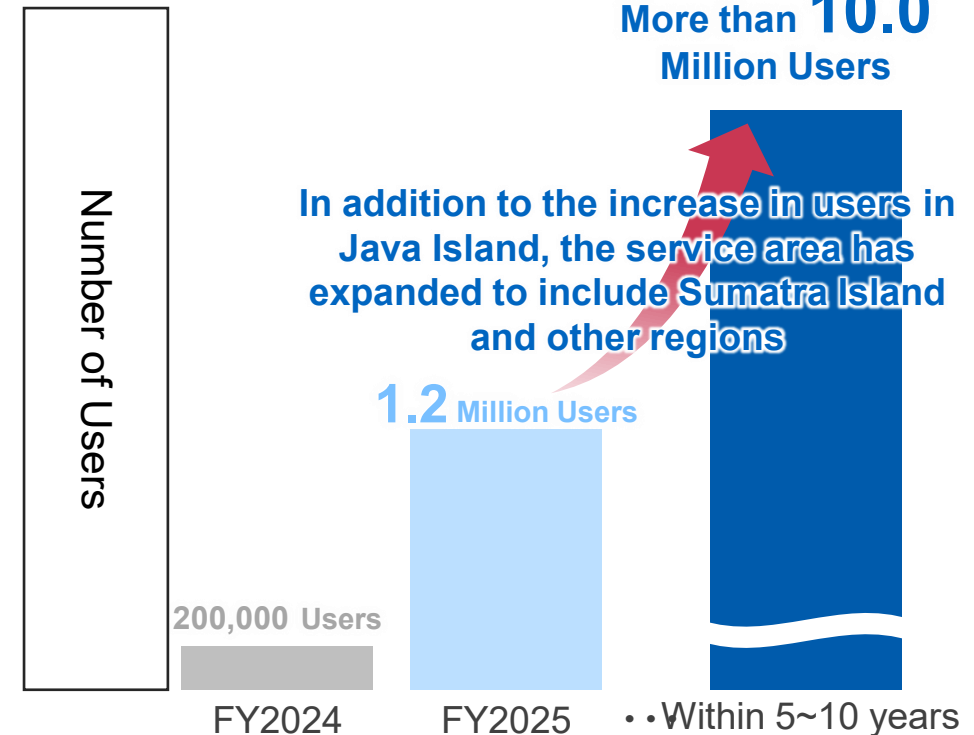


**Quality control and improvement of access equipment
Engineer training**

Expanding our support services coverage to include on-site facilities and installation work

[Growth and Expansion of Weave^{※2}]

Revenue Size^{※3} ¥4.3 Billion ¥11.5 Billion More than ¥100.0 Billion



※2 Equity-method affiliates

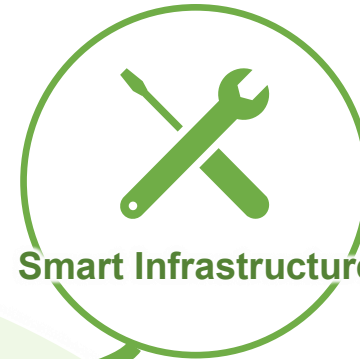
※3 NTT East group's financial results reflect only the portion of investment gains and losses corresponding to our ownership stake (49%)

Social Innovation Business to Reach ¥10 Billion in Scale

Addressing social challenges such as a declining birthrate, an aging population, and aging infrastructure

Dramatically improving productivity through the use of communication / data, and AI

Expanding into the "processing" sector of the food and agriculture value chain



Developing Japan-made drones in-house for use in agriculture and wildlife damage control

Utilizing drones across multiple fields (infrastructure inspection, surveying, disaster prevention, etc.)

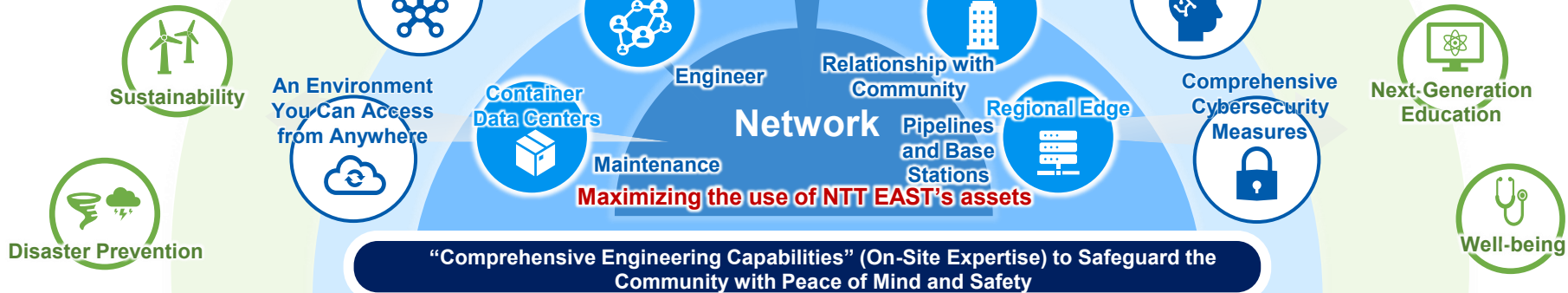


Photo courtesy of Flyability

Updating Communications Infrastructure with AI and Robotics

NTT アグリテクノロジー

NTT e-Drone Technology

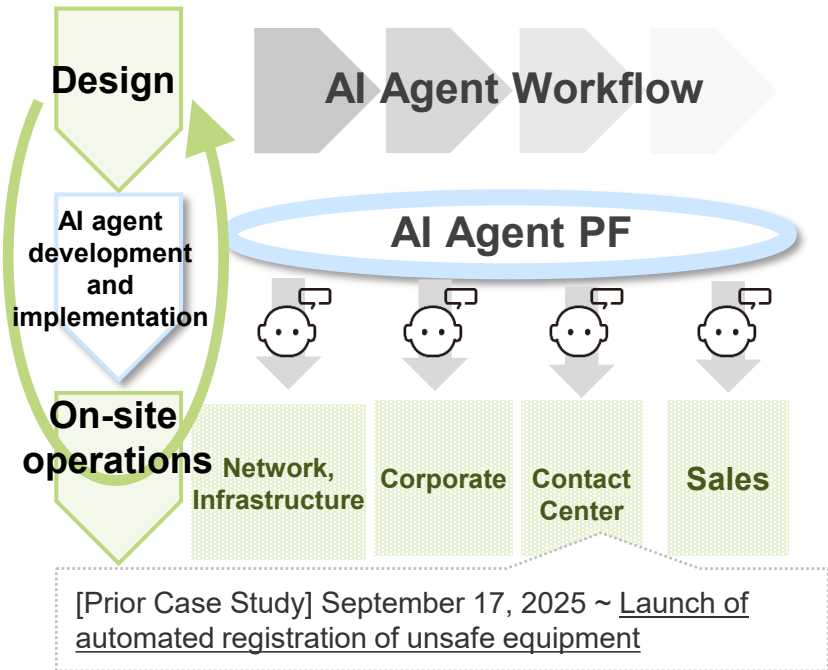


Promotion of AIOWN (AI Agents)

Leveraging our field expertise, NTT EAST aims to achieve “¥20 billion in cost reductions” and “¥58 billion in AI-related revenue” by FY2030

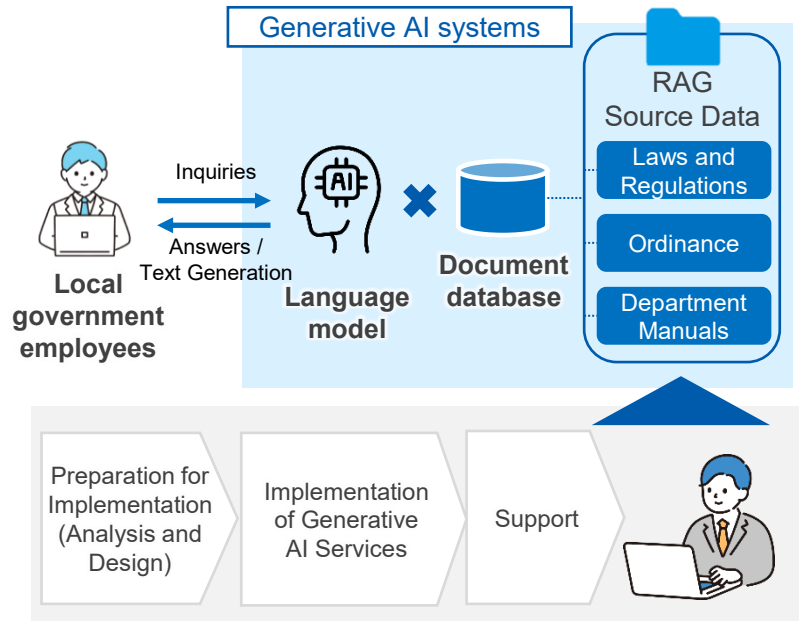
AI for NTT EAST -Improving the quality of services-

Refining workflows through collaboration between on-site staff and in-house AI engineers



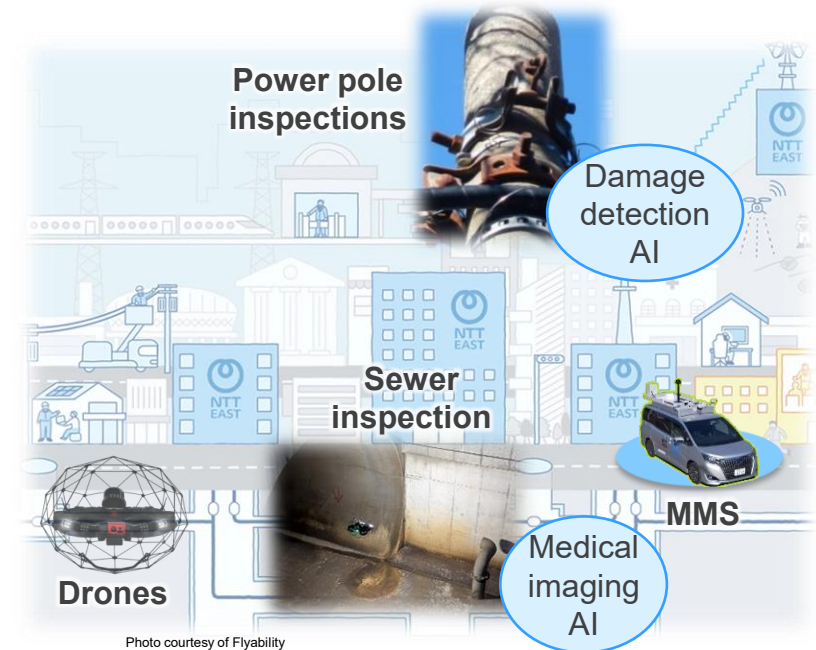
AI for Customer Experience (CX) - Promoting customer digital transformation -

Leveraging years of experience and on-the-ground sales expertise to support our customers in advancing their AI initiatives



AI for Society - Solving social issues -

Sharing NTT EAST's expertise in the development and maintenance of its telecommunications assets and infrastructure with society



Infrastructure-related businesses supporting the processing of massive amounts of data in the AI era

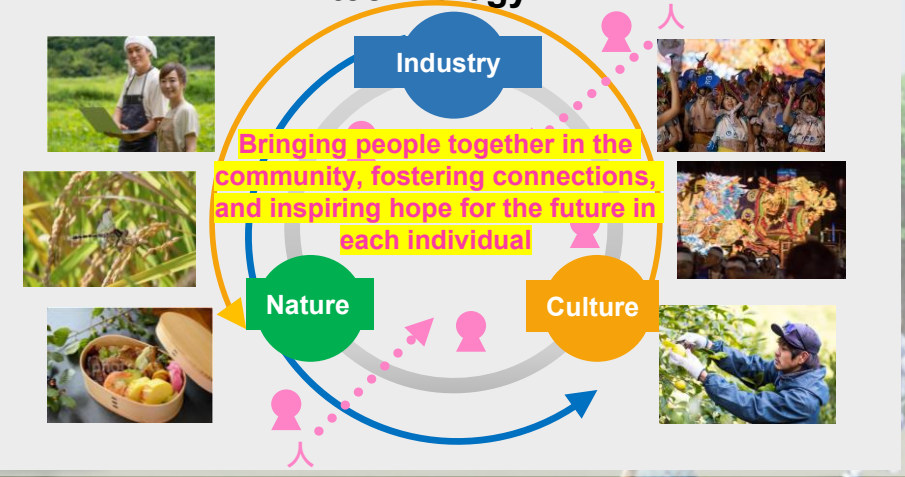
2027 International Horticultural Expo: “NTT East’s Ideal Regional Community”

2027 International Horticultural Expo Summary
(GREEN x EXPO 2027)

Dates: Friday, March 19 – Sunday, September 26, 2027
Location: Seya Ward, Yokohama City, Kanagawa Prefecture
Theme: “Tomorrow’s Landscapes That Create Happiness”
Visitor Count: 15 million (Projected)
Village Concept: well



The NTT EAST Group’s aims to create “Regional Communities Where Industry, Culture, and Nature Coexist in Harmony” through technology



NTT EAST is not only working to improve the venue’s ICT infrastructure, but is also participating in initiatives to foster business creation for regional development

地域の価値創造企業へ

