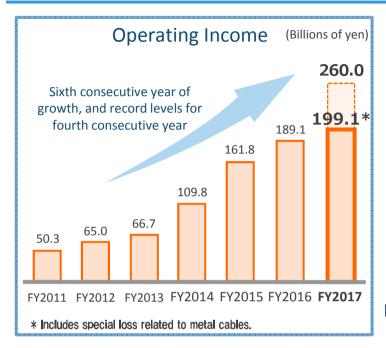
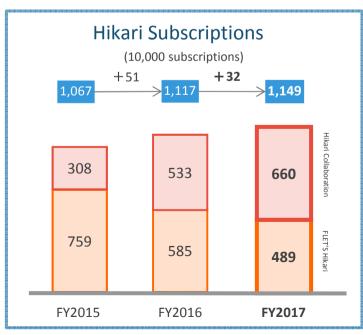
NTTEAST 1. Financial Highlights for the Fiscal Year Ended March 31, 2018 (19th Term)





Operating Income + Special Loss related to metal cables was
 199.1 billion yen (an increase of 10.0 billion yen year-on-year)

Increased for the sixth consecutive year and reached record levels for the fourth consecutive year

Net income was 152.4 billion yen (an increase of 2.7 billion yen year-on-year)

Increased for the sixth consecutive year and reached record levels for third consecutive year

- Capital investments were 250.2 billion yen (a decrease of 23.5 billion yen year-on-year)
- Achieved a net increase of 320,000 FLET'S Hikari subscriptions (including Hikari Collaboration)
 (10,000 subscriptions)

	FY2016		FY2017	
	Net increase	No. of subscriptions	Net increase	No. of subscriptions
FLET'S Hikari (incl. Hikari Collaboration)	+51	1,117	+32	1,149
Hikari Collaboration (partial listing)*	+225	533	+127	660

^{*}Includes subscriptions converted from FLET'S Hikari to Hikari Collaboration

Reduced interest-bearing debt to 225.2 billion yen
 (a decrease of 140.6 billion yen compared to FY2016)