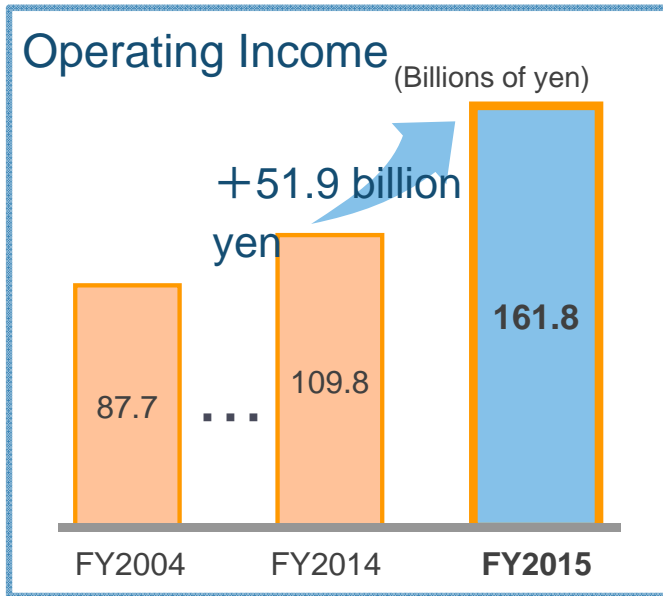


**Financial Results for
the Fiscal Year Ended
March 31, 2016
(17th Term)**

May 13, 2016

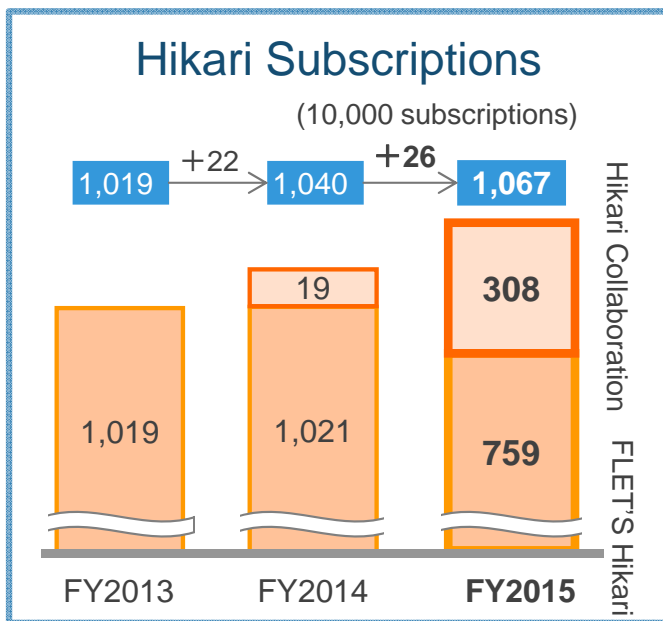
Nippon Telegraph and Telephone East Corporation
("NTT East")



- Operating income increased to 161.8 billion yen, reaching record levels for the second consecutive year
- Net income reached a record 118.7 billion, the highest in NTT East's history

➤ Operating Income:	161.8 billion yen	increase of 51.9 billion yen year-on-year
➤ Net Income:	118.7 billion yen	increase of 49.2 billion yen year-on-year
➤ Capital Investment:	294.0 billion yen	decrease of 18.1 billion yen year-on-year

- Achieved a net increase of 260,000 FLET'S Hikari subscriptions (including Hikari Collaboration), an increase of 40,000 compared to FY2014



(10,000 subscriptions)

	FY2014		FY2015	
	Net increase	No. of subscriptions	Net increase	No. of subscriptions
FLET'S Hikari (incl. Hikari Collaboration)	+22	1,040	+26	1,067
Hikari Collaboration (partial listing)*	+19	19	+289	308

*Includes subscriptions converted from FLET'S Hikari to Hikari Collaboration

- Reduced Interest-bearing debt to 430.9 billion yen (a decrease of 66.2 billion yen compared to FY2014)
 - Decrease of 900 billion yen from FY1999 (1,331 billion yen)

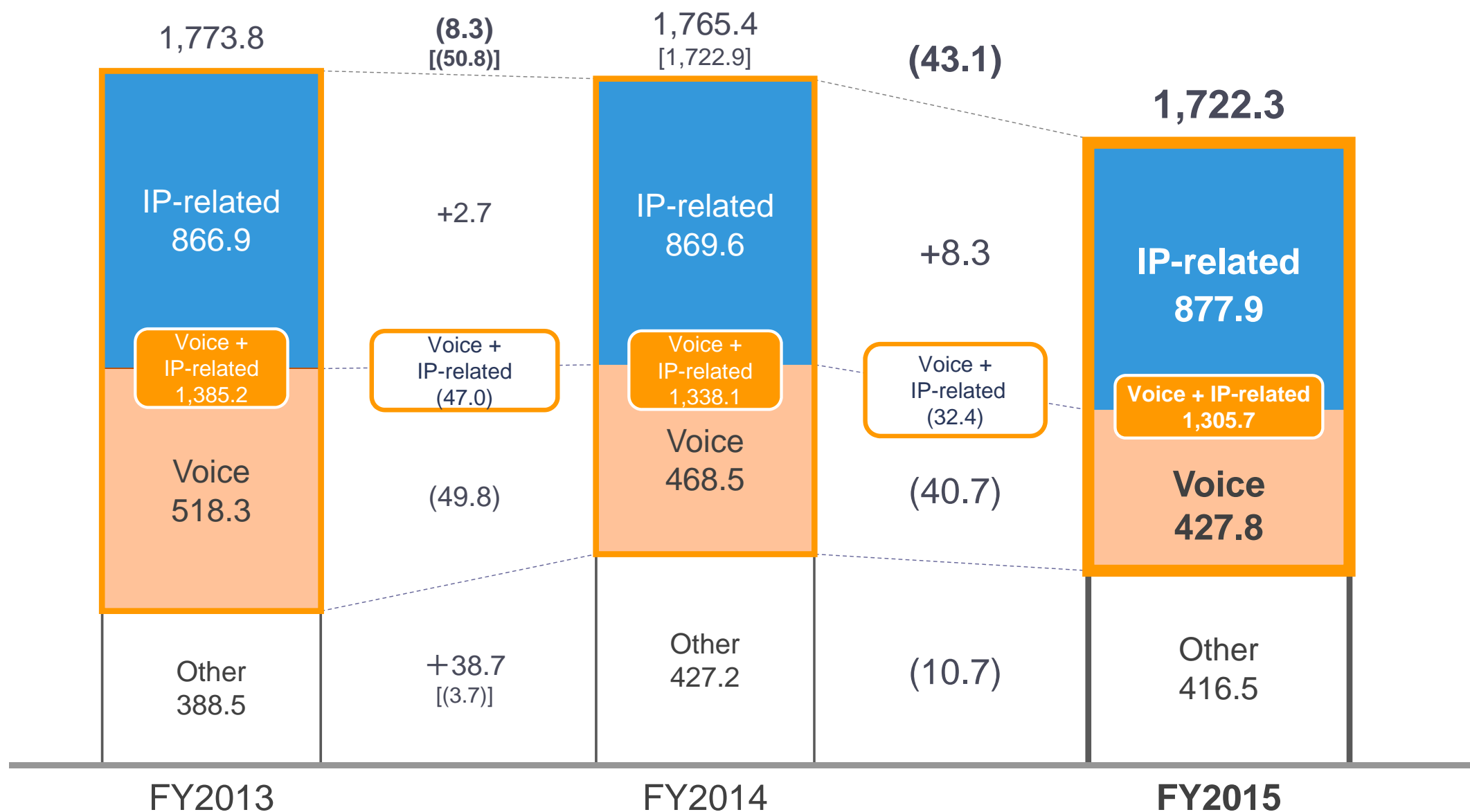
2. Income and Capital Investment

(Unit: Billions of yen)

Item	FY2014	FY2015	Increase (Decrease)	Change (%)
Operating Revenues	1,765.4	1,722.3	(43.1)	(2.4%)
Operating Expenses	1,655.5	1,560.4	(95.1)	(5.7%)
Operating Income	109.8	161.8	51.9	47.3%
Recurring Profit	122.0	173.4	51.3	42.1%
Special Profit (Loss)	(7.9)	(3.7)	4.1	—
Net Income	69.5	118.7	49.2	70.7%
Capital Investment	312.1	294.0	(18.1)	(5.8%)

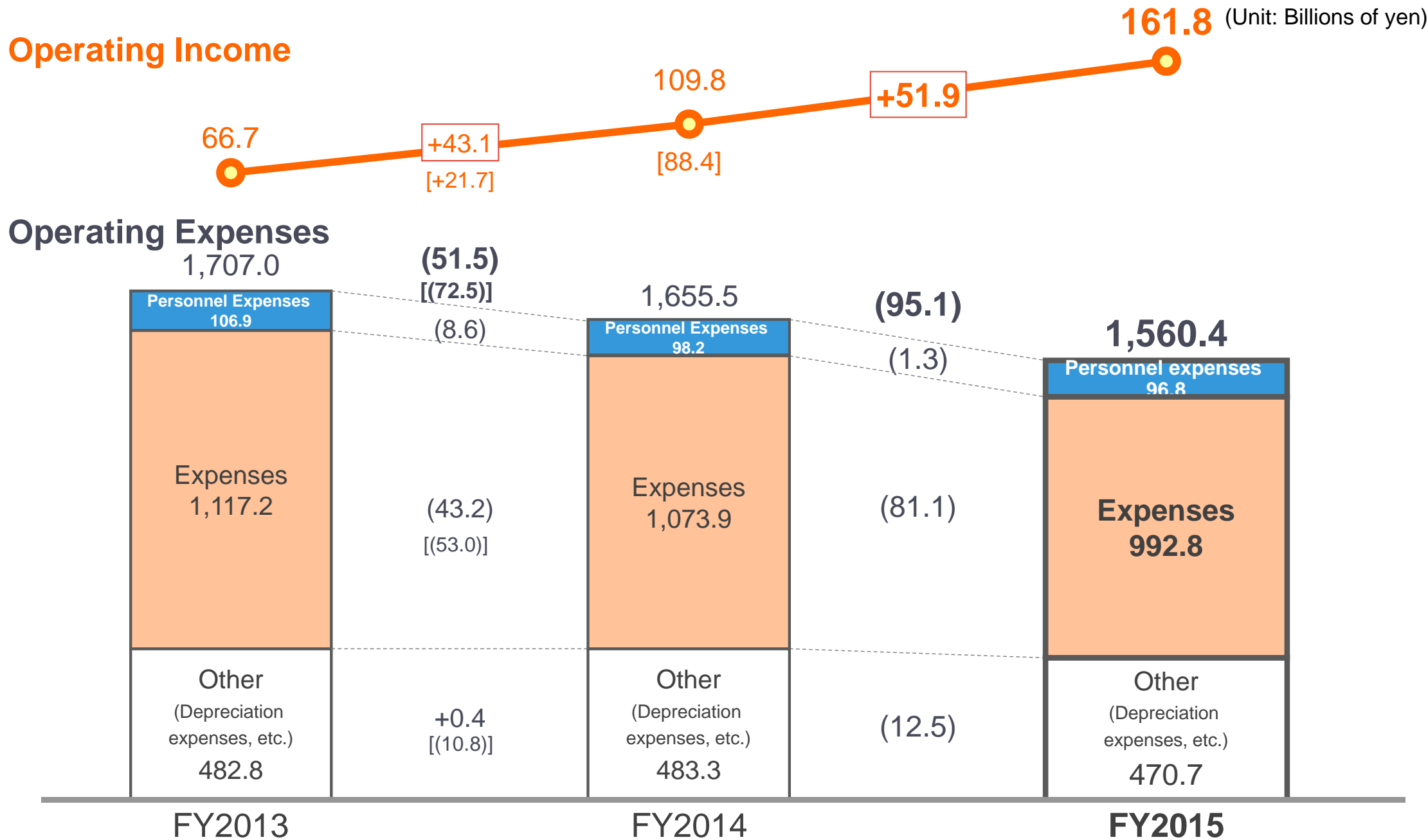
3. Changes in Operating Revenues

(Unit: Billions of yen)



* Beginning in FY2014, income and expenditures for real estate leases are recorded as operating income rather than as non-operating income. Figures in brackets indicate totals excluding the effect of recording income and expenditures for real estate leases as operating income.

4. Trends in Operating Expenses & Operating Income



* Beginning in FY2014, income and expenditures for real estate leases are recorded as operating income rather than as non-operating income. Figures in brackets indicate totals excluding the effect of recording income and expenditures for real estate leases as operating income.

5. Forecast for FY2016

- Operating Revenues are expected to decrease 72.3 billion yen year-on-year to 1,650 billion yen.
- Operating Expenses are expected to decrease 75.4 billion yen year-on-year to 1,485 billion yen.
- Operating Income is expected to increase 3.1 billion yen to 165 billion yen, due to the expected decrease in revenues being offset by decreasing expenses (an increase of 10 billion yen from the forecast in the Business Operation Plan filed in March 2016).
- Net income is expected to reach 114 billion yen.
- Forecasts for FLET'S Hikari and Capital Investments remain unchanged from those announced in the Business Operation Plan.

Item		Forecast (FY2016)	Change Year-on-year (yen)	Change Year-on-year (%)	Revised Forecast Compared to Business Operation Plan
Operating Revenues	Billions of yen	1,650.0	(72.3)	(4.2%)	—
Operating Expenses		1,485.0	(75.4)	(4.8%)	(10.0)
Operating Income		165.0	3.1	2.0%	+ 10.0
Recurring Profit		165.0	(8.4)	(4.9%)	+ 10.0
Net Income		114.0	(4.7)	(4.0%)	—
FLET'S Hikari Net Increase *	10,000 subscriptions	3.0	0.4	13.7%	—
Capital Investment	Billions of yen	270.0	(24.0)	(8.2%)	—

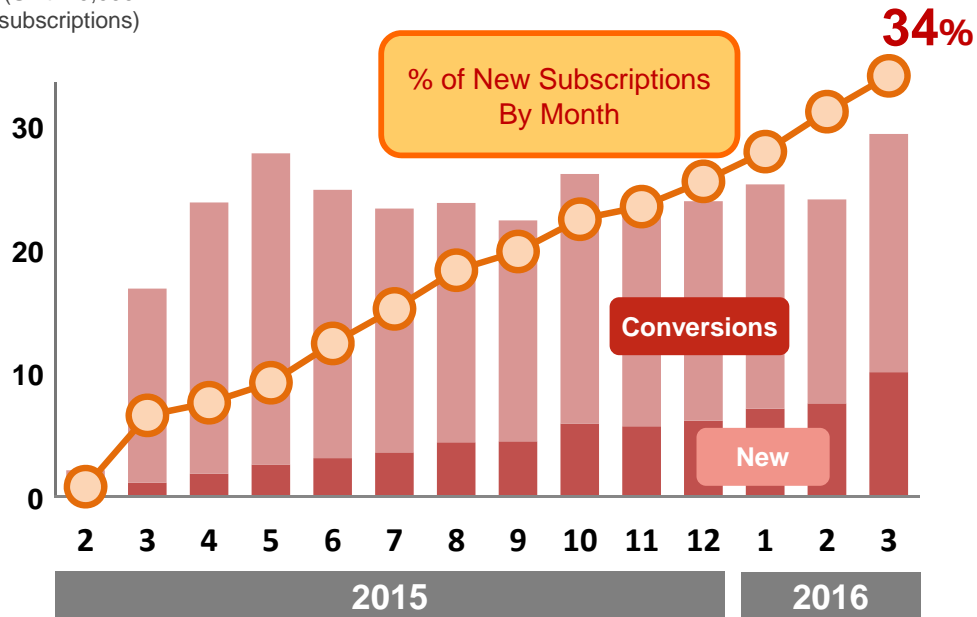
*FLET'S Hikari figures include Hikari Collaboration.

Hikari Collaboration Progress in Number of Openings

Hikari Collaboration no. of subscriptions : **3.08 million**

(As of March 31, 2016)

(Unit: 10,000 subscriptions)



FLET'S Hikari Actual Results & Targets (Unit: 10,000 subscriptions)

	2015 Actual	2016 Forecast	Change
Hikari Net Increase (incl. Hikari Collaboration)	26	30	+4
Hikari Collaboration net increase (partial listing)	289	205	(84)
New Hikari Collaboration Subscriptions	63	90	+27
Conversions	237	150	(87)
Hikari Subscriptions (incl. Hikari Collaboration)	1,067	1,097	+30
Hikari Collaboration Subscriptions (partial listing)	308	513	+205

Expand Services for Hikari Collaboration service providers

Expand Hikari Collaboration by Prompt Responses to requests from Hikari Collaboration service providers

Additional Support Options for Activation and Follow-up Services Completed

- In addition to bill collection services and repair services, additional support options, such as equipment installation and configuration services, are provided to Hikari Collaboration service providers at the time of Hikari line activation

Additional Support Options for Corporate Users Late May 2016

- Provide Hikari Collaboration service providers with options for handling advance work associated with batch applications and activations for corporate users

More Efficient Service System for End Users Late June 2016

- Reduce response time / work input and prevent input errors through system coordination by eliminating duplicate entry of application information by Hikari Collaboration service providers

The forward-looking statements and projected figures concerning the future performance of NTT East, its parent company (NTT) and their respective subsidiaries and affiliates contained or referred to herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT East in light of information currently available to it regarding NTT East, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT East, NTT and their respective subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained or referred to herein, as well as other risks included in NTT's most recent Annual Report on Form 20-F and other filings and submissions with the United States Securities and Exchange Commission.

Accounting policies used to determine the figures in this presentation are consistent with those used to prepare financial statements in accordance with accounting principles generally accepted in Japan.

** "FY" in this material indicates the fiscal year ending March 31 of the succeeding year.