

## 5. Trends in Subscriptions for Major Services

Major Services		FY2013		FY2014	
		Net Increase	Number of Subscriptions	Net Increase	Number of Subscriptions
FLET'S Hikari (including Hikari Collaboration Model)	10,000 subscriptions	+44	1,019	+22	1,040
Hikari Collaboration Model *1 (Partial listing)		_	_	+19	19
Hikari Denwa	10,000 channels	+61	869	+34	903
Business Ether Wide	10,000 subscriptions	+2	6	+3	9

## <Reference>

FLET'S Hikari Giga Type <sup>※2</sup>	10,000 subscriptions	_	_	+61	61
FLET'S Azukeru **3	10,000 subscriptions	+0.1	0.1	+21	21
Giga Raku Wi-Fi	Number of Access Points	1	_	+336	336

<sup>\*1:</sup> Includes transfers from FLET'S Hikari to Hikari Collaboration (180,000 subscriptions)

<sup>※2: &</sup>quot;Giga Family/Giga Apartment/Smart Type" and "Family/Apartment/Giga Line Type"

<sup>※3:</sup> Fee-based plans (including "PRO" Plan)