Corporate Profile
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Corporate Name: NIPPON TELEGRAPH AND TELEPHONE EAST CORPORATION
Head Office: 19-2, Nishi-shinjuku 3-chome, Shinjuku, Tokyo 163-8019, Japan
Tel: +81-3-5359-5111
Date of Establishment: July 1, 1999
Business: Regional telecommunications services*1 in the eastern areas of Japan*2, business pertaining to these services, business activities to achieve the purpose of the company, business activities to utilize the company's resources
Paid-In Capital: 335 billion yen
Shareholder: NIPPON TELEGRAPH AND TELEPHONE CORPORATION(100%)
Total Employees: 4,900 (As of March 31, 2019)

*1 Telephone Services (intra-prefectural communications), Integrated Digital Communications Services (Basic mode, intra-prefectural communications), Leased Circuit Services (intra-prefectural communications), and so on
*2 Hokkaido, Aomori, Iwate, Miyagi, Akita, Yamagata, Fukushima, Ibaraki, Tochigi, Gunma, Saitama, Chiba, Tokyo, Kanagawa, Niigata, Yamanashi and Nagano

Directors and Auditors

President: Fukuzo Inoue
Senior Executive Vice Presidents, Representative Director: Shinji Yano Naoki Shibutani
Executive Vice President: Hiroshi Tanabe
Senior Vice Presidents: Hiroshi Nakamura Akira Sakakibara Koji Nakae Koichi Takami Takaya Kitaguchi Naotaka Kamiya Riaki Hoshino Tamaki Endo Junya Inoue Masahiro Takizawa Atsuhiro Fuseya Eiichi Sakamoto
Corporate Auditors: Hisashi Mimura Kiyoshi Kobayashi Masaharu Higashitamori

(As of June 21, 2019)
Organization Chart

President

Corporate Management Committee

Board of Directors

Corporate Strategy Planning Department
- Public Relations Office

General Affairs and Personnel Department
- Diversity Promotion Office
- Advertising Review Office
- Medical and Health Administration Center

Accounts and Finance Department
- Audit and Compliance Office

Interconnection Promotion Department

Information Security Department

New Business Development Headquarters

Sales Promotion Headquarters
- Customer Service Department
- Sales Department
- Sales Planning Department

Business Innovation Headquarters
- Value Create Department
- Customer Relations Department
- Front Support Department
- Marketing Department
- BBX Marketing Department

Network Business Headquarters
- Strategic Network Management Department
- Maintenance and Service Operation Department
- Engineering Department
- Strategic Plant Planning Department
- Office of Network Security

Digital Transformation Headquarters
- Digital Design Department
- Digital Innovation Department
- Planning Department
- Green Management Office
- Procurement and Supply Center
- Global Business Office

Tokyo Olympic & Paralympic Promotion Office

Tohoku Future Network Design and Reconstruction Office

Division(6)
- Tokyo, Kanagawa, Chiba, Saitama, Miyagi, Hokkaido

Branche(29)
### Non-consolidated Operating Results

<table>
<thead>
<tr>
<th></th>
<th>FY2017</th>
<th>FY2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating revenues</td>
<td>1,646.2</td>
<td>1,612.3</td>
</tr>
<tr>
<td>Operating expenses</td>
<td>1,386.1</td>
<td>1,360.9</td>
</tr>
<tr>
<td>Operating income</td>
<td>2,600</td>
<td>2,514</td>
</tr>
<tr>
<td>Recurring profit</td>
<td>2,736</td>
<td>2,629</td>
</tr>
<tr>
<td>Income before income taxes</td>
<td>2,127</td>
<td>2,267</td>
</tr>
<tr>
<td>Net income</td>
<td>1,524</td>
<td>1,625</td>
</tr>
</tbody>
</table>

### Non-consolidated Financial Position

<table>
<thead>
<tr>
<th></th>
<th>March 31, 2018</th>
<th>March 31, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed assets</td>
<td>2,753.7</td>
<td>2,760.6</td>
</tr>
<tr>
<td>Current assets</td>
<td>5,837.7</td>
<td>6,285.0</td>
</tr>
<tr>
<td>Total assets</td>
<td>3,337.4</td>
<td>3,389.2</td>
</tr>
<tr>
<td>Long-term liabilities</td>
<td>5,425.5</td>
<td>5,740.0</td>
</tr>
<tr>
<td>Current liabilities</td>
<td>5,053.3</td>
<td>5,894.4</td>
</tr>
<tr>
<td>Total liabilities</td>
<td>1,047.9</td>
<td>1,163.5</td>
</tr>
<tr>
<td>Interest-bearing debt*</td>
<td>2,252.2</td>
<td>2,255.2</td>
</tr>
<tr>
<td>Shareholders’ equity</td>
<td>2,289.5</td>
<td>2,225.7</td>
</tr>
<tr>
<td>Total liabilities and shareholders’ equity</td>
<td>3,337.4</td>
<td>3,389.2</td>
</tr>
</tbody>
</table>

* Partial listing only