Corporate Profile
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Corporate Name: NIPPON TELEGRAPH AND TELEPHONE EAST CORPORATION

Head Office: 19-2, Nishi-shinjuku 3-chome, Shinjuku, Tokyo 163-8019, Japan
Tel: +81-3-5359-5111

Date of Establishment: July 1, 1999

Business: Regional telecommunications services*1 in the eastern areas of Japan*2, business pertaining to these services, business activities to achieve the purpose of the company, business activities to utilize the company's resources

Paid-In Capital: 335 billion yen

Shareholder: NIPPON TELEGRAPH AND TELEPHONE CORPORATION (100%)

Total Employees: 4,750 (As of March 31, 2019)

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*1 Telephone Services (intra-prefectural communications), Integrated Digital Communications Services (Basic mode, intra-prefectural communications), Leased Circuit Services (intra-prefectural communications), and so on

*2 Hokkaido, Aomori, Iwate, Miyagi, Akita, Yamagata, Fukushima, Ibaraki, Tochigi, Gunma, Saitama, Chiba, Tokyo, Kanagawa, Niigata, Yamanashi, and Nagano

Directors and Auditors

President: Fukuzo Inoue

Senior Executive Vice Presidents, Representative Director: Shinji Yano, Naoki Shibutani

Executive Vice President: Hiroshi Tanabe

Senior Vice Presidents: Hiroshi Nakamura, Akira Sakakibara, Koji Nakae, Koichi Takami, Takaya Kitaguchi, Naotaka Kamiya, Riaki Hoshino, Tamaki Endo, Junya Inoue, Masahiro Takizawa, Atsuhiro Fuseya, Eiichi Sakamoto

Corporate Auditors: Hisashi Mimura, Kiyoshi Kobayashi, Masaharu Higashitamori

(As of June 21, 2019)
Organization Chart

Corporate Strategy Planning Department
- Public Relations Office

General Affairs and Personnel Department
- Diversity Promotion Office
- Advertising Review Office
- Medical and Health Administration Center

Accounts and Finance Department
- Audit and Compliance Office

Interconnection Promotion Department

Information Security Department

New Business Development Headquarters

Sales Promotion Headquarters
- Customer Service Department
- Sales Department
- Sales Planning Department

Business Innovation Headquarters
- Value Create Department
- Customer Relations Department
- Front Support Department
- Marketing Department
- BBX Marketing Department

Network Business Headquarters
- Strategic Network Management Department
- Maintenance and Service Operation Department
- Engineering Department
- Strategic Plant Planning Department
- Office of Network Security

Digital Transformation Headquarters
- Digital Design Department
- Digital Innovation Department
- Planning Department
  - Green Management Office
- Procurement and Supply Center
- Global Business Office

Tokyo Olympic & Paralympic Promotion Office

Tohoku Future Network Design and Reconstruction Office

Division(6)
- Tokyo, Kanagawa, Chiba, Saitama, Miyagi, Hokkaido

Branches(29)
- Tokyominami, Tokyo Kitata, Tokyo Higashi, Tokyomusashino, Tokyonishi, Yamanashi, Kanagawa, Kawasaki, Kanagawanishi, Chiba, Chibani, Ibaraki, Saitama, Saitamaminami, Saitamanishi, Tochigi Gunma, Nagano, Niigata, Miyagi, Fukushima, Iwate, Aomori, Yamagata, Akita, Hokkaido, Hokkaidominami, Hokkaidokita, Hokkaidohigashi

(As of July 1, 2019)
Non-consolidated Operating Results

<table>
<thead>
<tr>
<th></th>
<th>FY2017</th>
<th>FY2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating revenues</td>
<td>1,646.2</td>
<td>1,612.3</td>
</tr>
<tr>
<td>Operating expenses</td>
<td>1,386.1</td>
<td>1,360.9</td>
</tr>
<tr>
<td>Operating income</td>
<td>2,600.0</td>
<td>2,514.0</td>
</tr>
<tr>
<td>Recurring profit</td>
<td>2,736.6</td>
<td>2,629.0</td>
</tr>
<tr>
<td>Income before income taxes</td>
<td>2,127.0</td>
<td>2,267.7</td>
</tr>
<tr>
<td>Net income</td>
<td>1,524.0</td>
<td>1,625.0</td>
</tr>
</tbody>
</table>

Non-consolidated Financial Position

<table>
<thead>
<tr>
<th></th>
<th>March 31, 2018</th>
<th>March 31, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed assets</td>
<td>2,753.7</td>
<td>2,760.6</td>
</tr>
<tr>
<td>Current assets</td>
<td>5,837.7</td>
<td>6,285.0</td>
</tr>
<tr>
<td>Total assets</td>
<td>3,337.4</td>
<td>3,389.2</td>
</tr>
<tr>
<td>Long-term liabilities</td>
<td>5,425.0</td>
<td>5,740.0</td>
</tr>
<tr>
<td>Current liabilities</td>
<td>5,053.3</td>
<td>5,894.0</td>
</tr>
<tr>
<td>Total liabilities</td>
<td>1,047.9</td>
<td>1,163.5</td>
</tr>
<tr>
<td>Interest-bearing debt*</td>
<td>2,225.2</td>
<td>2,225.2</td>
</tr>
<tr>
<td>Shareholders’ equity</td>
<td>2,289.5</td>
<td>2,225.7</td>
</tr>
<tr>
<td>Total liabilities and shareholders’ equity</td>
<td>3,337.4</td>
<td>3,389.2</td>
</tr>
</tbody>
</table>

* Partial listing only