

4. Forecast for FY2019

- Operating Revenues are expected to decrease 69.6 billion yen year-on-year to 1,671.0 billion yen.
- Operating Profit is expected to increase 10.4 billion yen year-on-year to 253.0 billion yen, due to the expected decrease in revenues being offset by a decrease in expenses.
- Profit Attributable to NTT East is expected to reach 175.0 billion yen.

IFRS (Consolidated)		FY2018 Results	FY2019 Forecasts	Increase (Decrease)	Change (%)
Operating Revenues	Billions of yen	1,740.6	1,671.0	(69.6)	(4.0)%
Operating Profit		242.7	253.0	+ 10.4	+ 4.3%
Profit Attributable to NTT East		166.0	175.0	+ 9.0	+ 5.4%
Net Increase in FLET'S Hikari Subscriptions*	Ten thousands of subscriptions	39	40	+ 1	+ 2.8%
Capital Investment	Billions of yen	274.1	265.0	(9.1)	(3.3%)

* Figures for FLET'S Hikari include subscriptions under the Hikari Collaboration Model.