

1. Financial Results for the Fiscal Year Ended March 31, 2019

- Operating revenues decreased 46.2 billion yen from the previous fiscal year to 1,740.6 billion yen
Operating profit increased 9.9 billion yen from the previous fiscal year to 242.7 billion yen
As a result, both revenues and profits increased over the previous fiscal year
- Net increase in FLET'S Hikari subscriptions of 70,000 from the previous year to 390,000

(Unit: Billions of yen, except FLET'S Hikari Subscriptions)

IFRS (Consolidated)	FY2017	FY2018	Increase (Decrease)	Change (%)
Operating Revenues	1,786.8	1,740.6	(46.2)	(2.6%)
Operating Expenses	1,554.1	1,498.0	(56.1)	(3.6%)
Operating Profit	232.7	242.7	+ 9.9	+ 4.3%
Profit Attributable to NTT East	162.4	166.0	+ 3.6	+ 2.2%
Net increase in FLET'S Hikari Subscriptions*	32	39	+7	+ 22.4%
Capital Investment	268.6	274.1	+5.4	+2.0%

* Unit: 10,000 subscriptions. Figures for FLET'S Hikari include subscriptions under the Hikari Collaboration Model.