

5. Forecast for FY2018

- Beginning with FY2018, financial results and forecasts will be presented for NTT East Group on a consolidated basis in accordance with International Financial Reporting Standards (IFRS).
- Operating Revenues are expected to decrease 51.8 billion yen year-on-year to 1,735.0 billion yen.
- Operating Income is expected to increase 0.3 billion yen to 233.0 billion yen, due to the expected decrease in revenues being offset by a decrease in expenses.
- Net income is expected to reach 163.0 billion yen.

Calculated in Accordance with IFRS ^{※1} (Consolidated)		FY2017 Results	FY2018 Forecasts	Increase (Decrease)	Change (%)
Operating Revenues	Billions of yen	1,786.8	1,735.0	(51.8)	(2.9)%
Operating Income		232.7	233.0	+0.3	+0.1%
Net Income ^{※2}		162.5	163.0	+0.5	+0.3%

Net Increase in FLET'S Hikari Subscriptions ^{※3}	Ten thousands of subscriptions	32	40	+ 8	+25.8%
Capital Investments (Consolidated)	Billions of yen	268.6	275.0	+6.4	+2.4%

※1 : FY2017 financial results calculated in accordance with IFRS have not been audited, and are provided for reference only. These figures are subject to change, pending results of the independent financial audit.

※2 : Represents net income attributable to NTT East.

※3 : Figures for NTT East on a non-consolidated basis. Figures for FLET'S Hikari include subscriptions under the Hikari Collaboration Model.