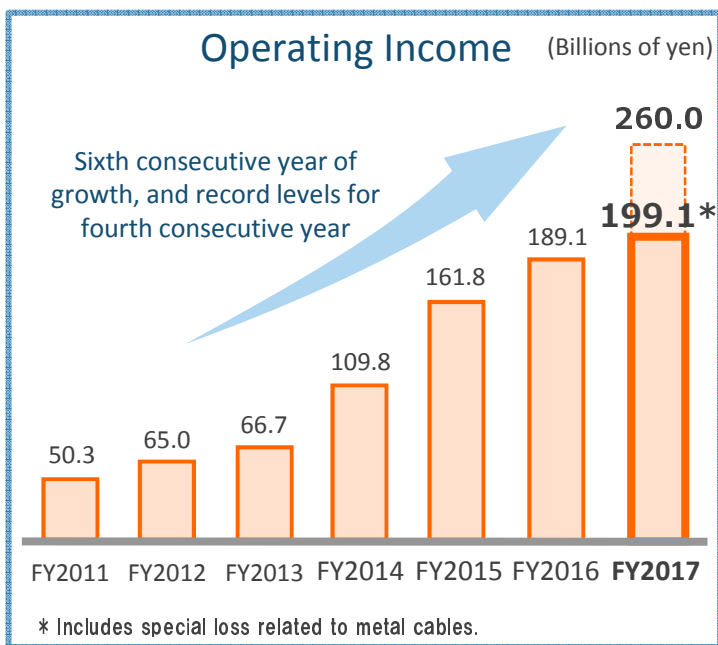


Financial Results for the Fiscal Year Ended March 31, 2018 (19th Term)

May 11, 2018

Nippon Telegraph and Telephone East Corporation
("NTT East")

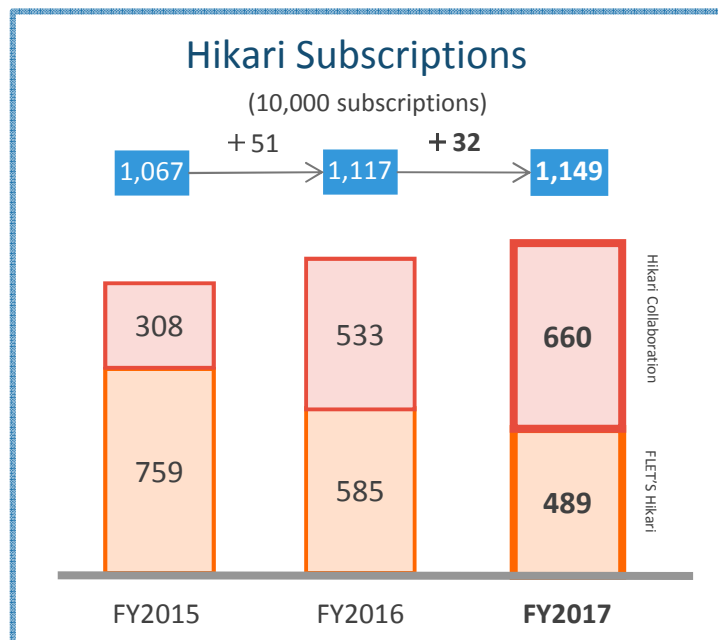


- Operating Income + Special Loss related to metal cables was 199.1 billion yen (an increase of 10.0 billion yen year-on-year)
Increased for the sixth consecutive year and reached record levels for the fourth consecutive year

- Net income was 152.4 billion yen (an increase of 2.7 billion yen year-on-year)
Increased for the sixth consecutive year and reached record levels for third consecutive year

- Capital investments were 250.2 billion yen (a decrease of 23.5 billion yen year-on-year)

- Achieved a net increase of 320,000 FLET'S Hikari subscriptions (including Hikari Collaboration)



	FY2016		FY2017	
	Net increase	No. of subscriptions	Net increase	No. of subscriptions
FLET'S Hikari (incl. Hikari Collaboration)	+51	1,117	+32	1,149
Hikari Collaboration (partial listing)*	+225	533	+127	660

*Includes subscriptions converted from FLET'S Hikari to Hikari Collaboration

- Reduced interest-bearing debt to 225.2 billion yen (a decrease of 140.6 billion yen compared to FY2016)

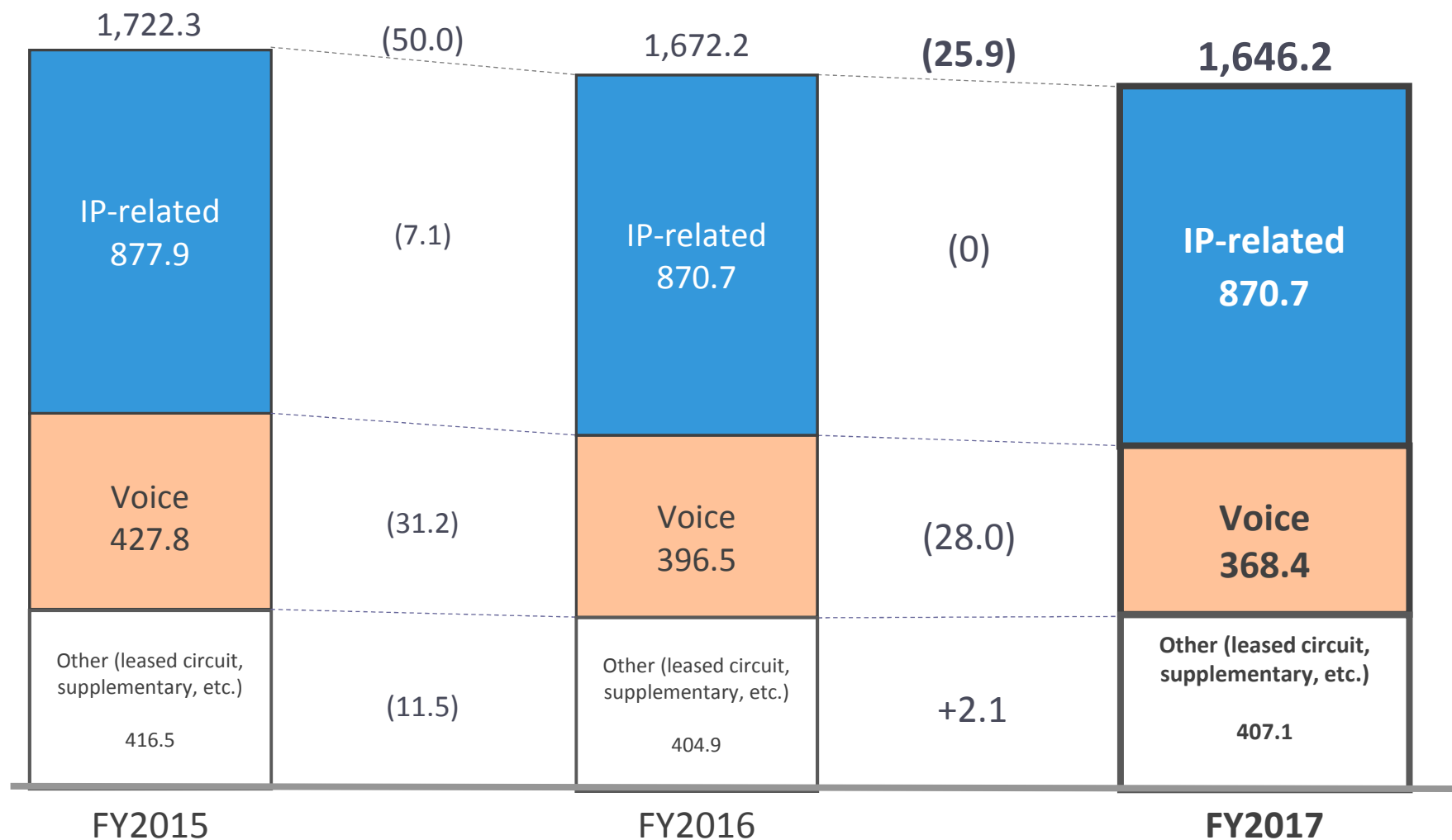
2. Income and Capital Investment

(Unit: Billions of yen)

Item	(FY2016)	(FY2017)	Increase (Decrease)	Change (%)
Operating Revenues	1,672.2	1,646.2	(25.9)	(1.6%)
Operating Expenses	1,483.1	1,386.1	(96.9)	(6.5%)
Operating Income	189.1	260.0	+70.9	+37.5%
Recurring Profit	204.4	273.6	+69.1	+33.8%
Special Profit (Loss)	—	(60.9)	(60.9)	—
Net Income	149.6	152.4	+2.7	+1.9%
Operating Income+ Special Profit (Loss)	189.1	199.1	+10.0	+5.3%
Capital Investment	273.8	250.2	(23.5)	(8.6%)

3. Changes in Operating Revenues

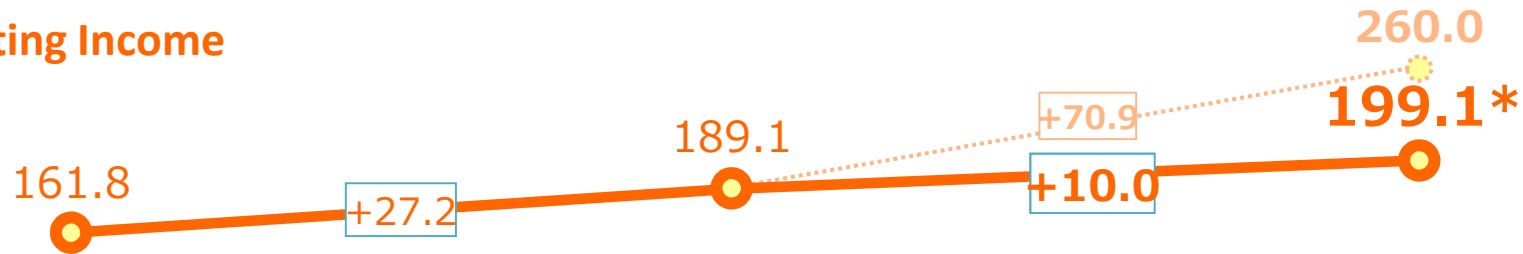
(Unit: Billions of yen)



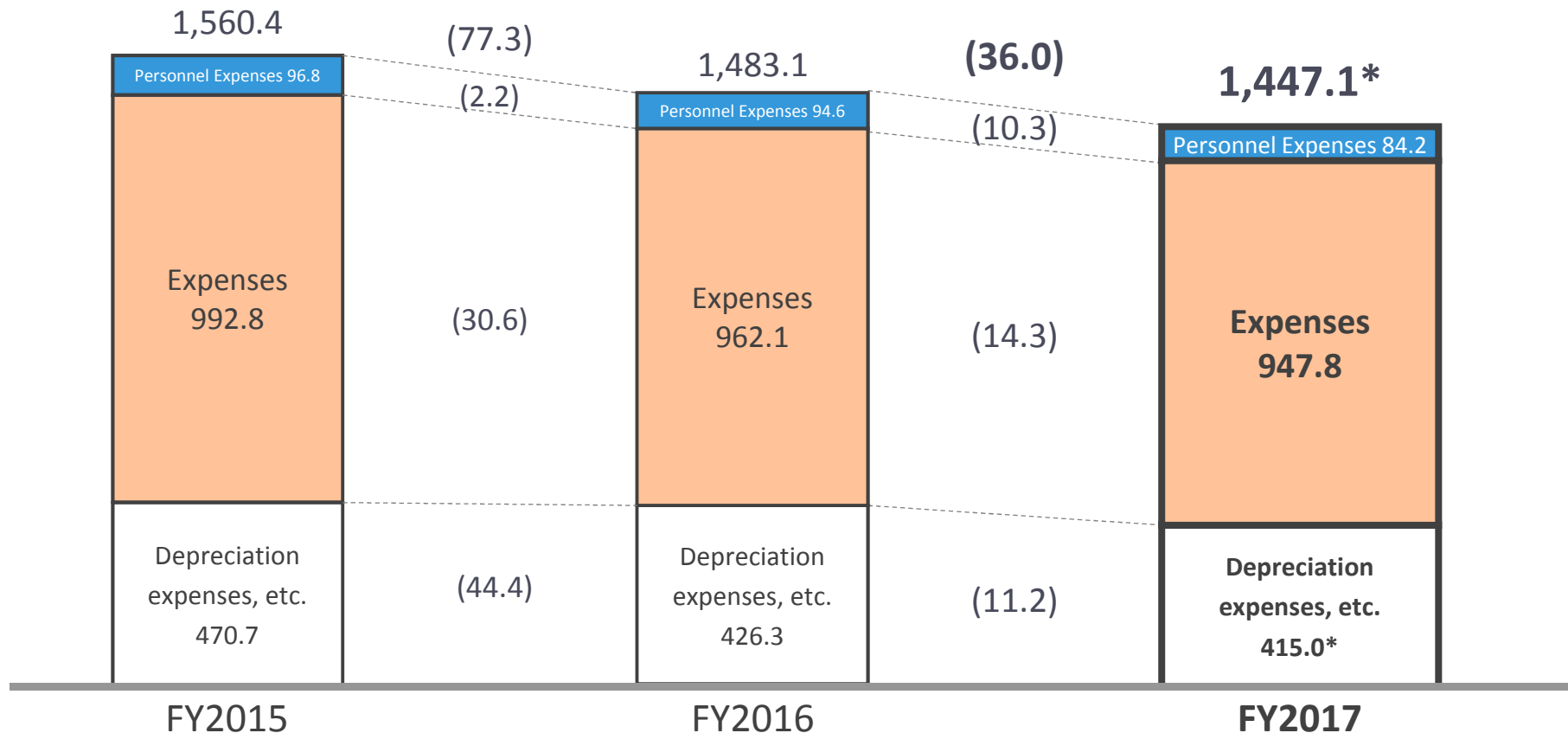
NTTEAST 4. Trends in Operating Expenses & Operating Income

(Unit: Billions of yen)

Operating Income



Operating Expenses



* Includes special loss related to metal cables.

5. Forecast for FY2018

- Beginning with FY2018, financial results and forecasts will be presented for NTT East Group on a consolidated basis in accordance with International Financial Reporting Standards (IFRS).
- Operating Revenues are expected to decrease 51.8 billion yen year-on-year to 1,735.0 billion yen.
- Operating Income is expected to increase 0.3 billion yen to 233.0 billion yen, due to the expected decrease in revenues being offset by a decrease in expenses.
- Net income is expected to reach 163.0 billion yen.

Calculated in Accordance with IFRS ^{※1} (Consolidated)		FY2017 Results	FY2018 Forecasts	Increase (Decrease)	Change (%)
Operating Revenues	Billions of yen	1,786.8	1,735.0	(51.8)	(2.9)%
Operating Income		232.7	233.0	+0.3	+0.1%
Net Income ^{※2}		162.5	163.0	+0.5	+0.3%

Net Increase in FLET'S Hikari Subscriptions ^{※3}	Ten thousands of subscriptions	32	40	+ 8	+25.8%
Capital Investments (Consolidated)	Billions of yen	268.6	275.0	+6.4	+2.4%

※1 : FY2017 financial results calculated in accordance with IFRS have not been audited, and are provided for reference only. These figures are subject to change, pending results of the independent financial audit.

※2 : Represents net income attributable to NTT East.

※3 : Figures for NTT East on a non-consolidated basis. Figures for FLET'S Hikari include subscriptions under the Hikari Collaboration Model.

The forward-looking statements and projected figures concerning the future performance of NTT East, its parent company (NTT) and their respective subsidiaries and affiliates contained or referred to herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT East in light of information currently available to it regarding NTT East, the economy and telecommunications industry in Japan and overseas, and other factors.

These projections and estimates may be affected by the future business operations of NTT East, NTT and their respective subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained or referred to herein, as well as other risks included in NTT's most recent Annual Securities Report and in any other materials publicly disclosed by NTT on its website.

Accounting policies used to determine the figures in this presentation are consistent with those used to prepare financial statements in accordance with generally accepted accounting principles in Japan unless otherwise indicated.

* "FY" in this material indicates the fiscal year ending March 31 of the succeeding year.