

5. Forecast for FY2017

- Operating Revenues are expected to decrease 32.2 billion yen year-on-year to 1,640.0 billion yen.
- Operating Expenses are expected to decrease 33.1 billion yen year-on-year to 1,450.0 billion yen.
- Operating Income is expected to increase 0.8 billion yen to 190.0 billion yen, due to the expected decrease in revenues being offset by decreasing expenses (an increase of 10 billion yen from the forecast in the Business Operation Plan filed in March 2017).
- Net Income is expected to reach 131.0 billion yen.
- Forecasts for FLET'S Hikari and Capital Investments remain unchanged from those announced in the Business Operation Plan.

Item		Forecast (FY2017)	Change Year-on-year (yen)	Change Year-on-year (%)	Revised Forecast Compared to Business Operation Plan
Operating Revenues	Billions of yen	1,640.0	(32.2)	(1.9%)	+13.0
IP-related Revenues		872.0	+1.2	+0.1%	+12.0
Operating Expenses		1,450.0	(33.1)	(2.2%)	+3.0
Operating Income		190.0	+0.8	+0.5%	+10.0
Recurring Profit		190.0	(14.4)	(7.1%)	+10.0
Net Income		131.0	(18.6)	(12.5%)	—
FLET'S Hikari Net Increase *		10,000 Subscriptions	50	(1)	(1.3%)
Capital Investment	Billions of yen	250.0	(23.8)	(8.7%)	—

*FLET'S Hikari figures include Hikari Collaboration.