

Financial Results for the Fiscal Year Ended March 31, 2023 (24th Term)

May 12, 2023

Nippon Telegraph and Telephone East Corporation

Financial Results

11th consecutive year of increased profits, achieving record high in profits

(Units: Billions of yen, except FLET'S Hikari Subscriptions)

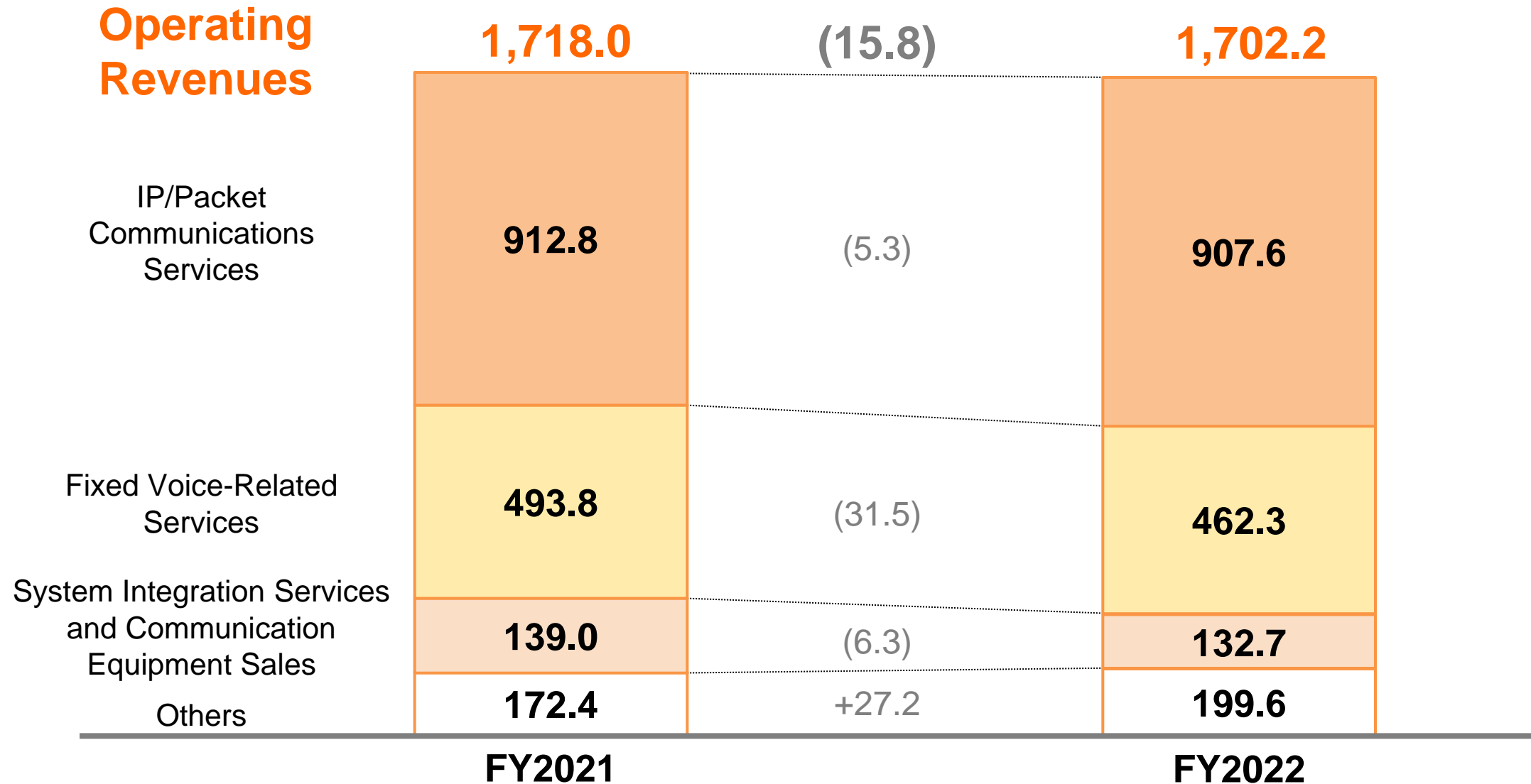
IFRS (Consolidated)	FY2021	FY2022	Year-over-Year	
			Increase (Decrease)	Change (%)
Operating Revenues	1,718.0	1,702.2	(15.8)	99.1%
Operating Expenses	1,439.0	1,416.7	(22.3)	98.5%
Operating Profit	279.0	285.4	+6.5	102.3%
Profit ⁽¹⁾	196.4	202.4	+6.0	103.1%
Net increase (decrease) in FLET'S Hikari Subscriptions ⁽²⁾	43	17	(26)	39.6%
Capital Investment	251.6	248.9	(2.7)	98.9%

(1) Represents profit attributable to NTT East.

(2) Unit: 10,000 subscriptions. Figures for FLET'S Hikari include subscriptions under the Hikari Collaboration Model.

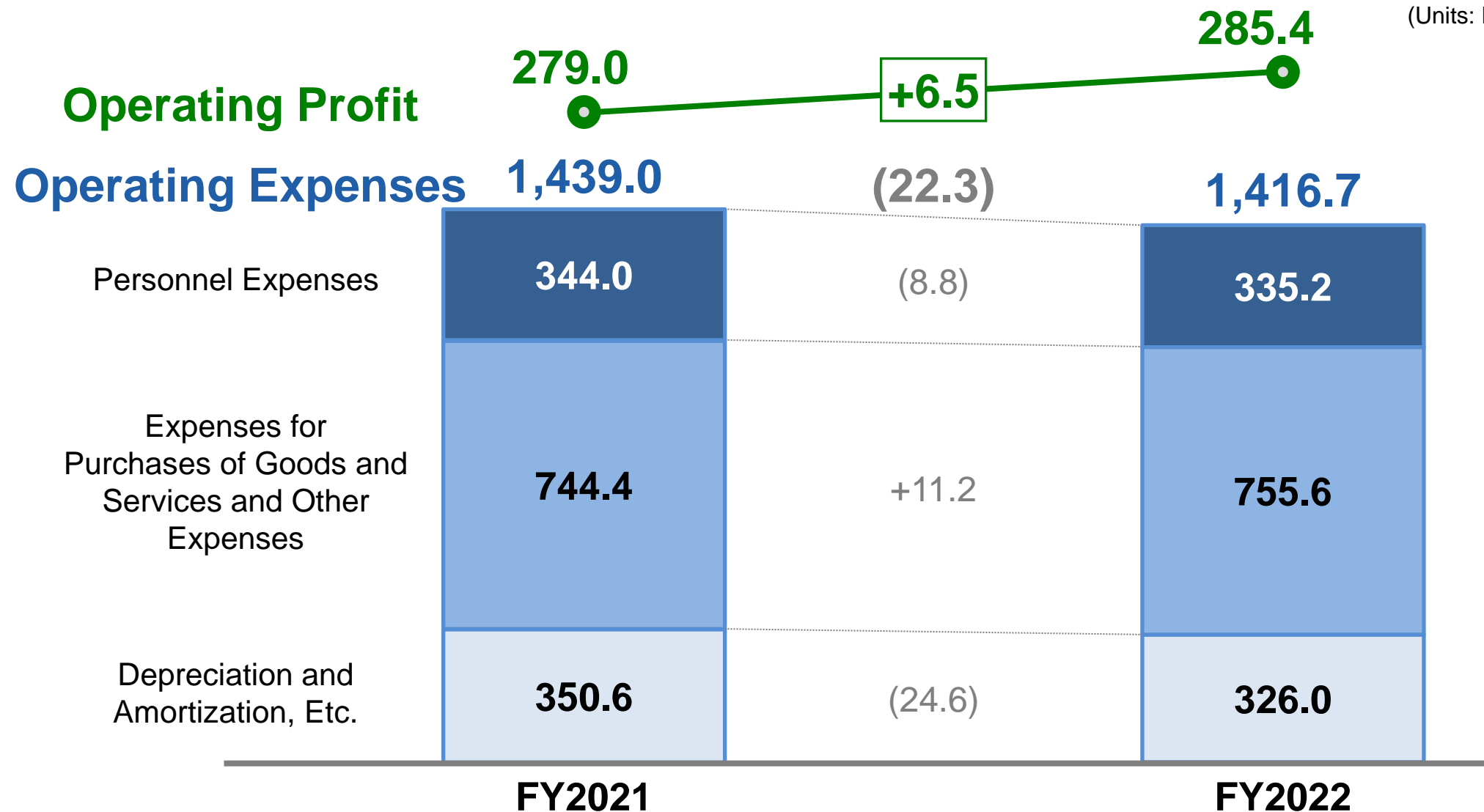
Changes in Operating Revenues

(Units: Billions of yen)



Changes in Operating Expenses and Operating Profit

(Units: Billions of yen)



Forecast for FY2023

Forecasting a 12th consecutive year of increased profits, and an increase in both revenues and profit year-over-year

(Units: Billions of yen, except FLET'S Hikari Subscriptions)

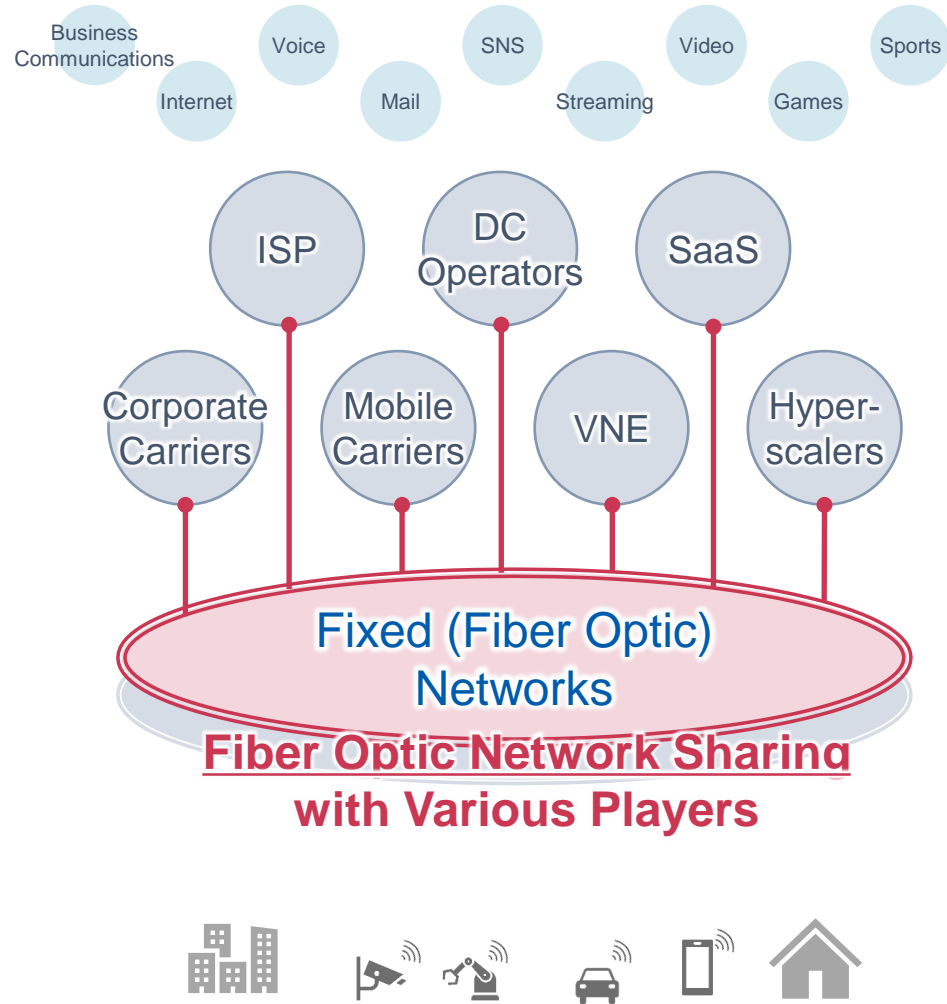
IFRS (Consolidated)	FY2022	FY2023 Forecast	Increase (Decrease)
Operating Revenues	1,702.2	1,705.0	+2.8
Operating Expenses	1,416.7	1,419.0	+2.3
Operating Profit	285.4	286.0	+0.6
Profit ⁽¹⁾	202.4	203.0	+0.6

Net increase (decrease) in FLET'S Hikari Subscriptions ⁽²⁾	17	20	+3
Capital Investment	248.9	245.0	(3.9)

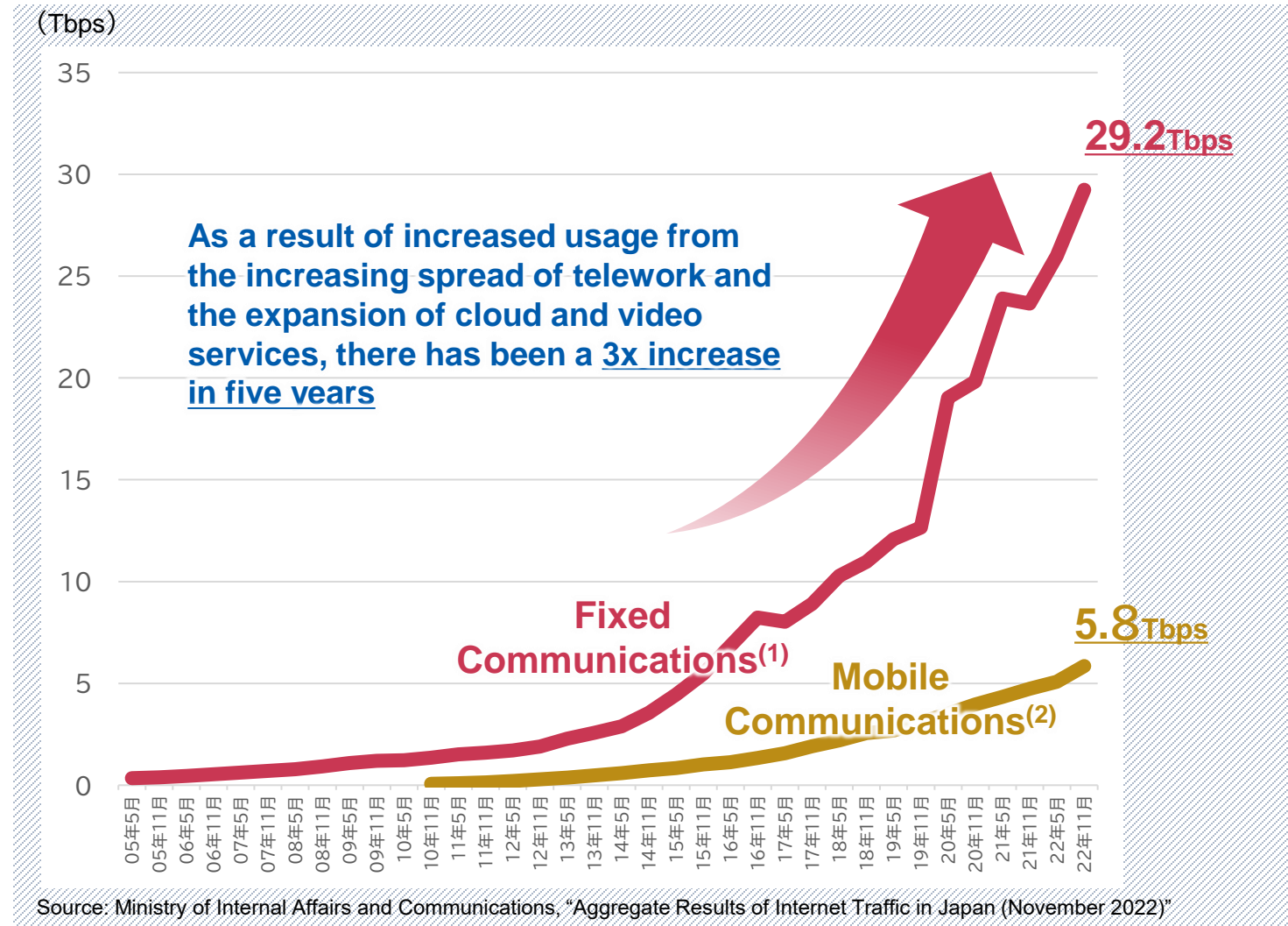
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(2) Unit: 10,000 subscriptions. Figures for FLET'S Hikari include subscriptions under the Hikari Collaboration Model.

Increasing Importance of Fixed Communications Networks



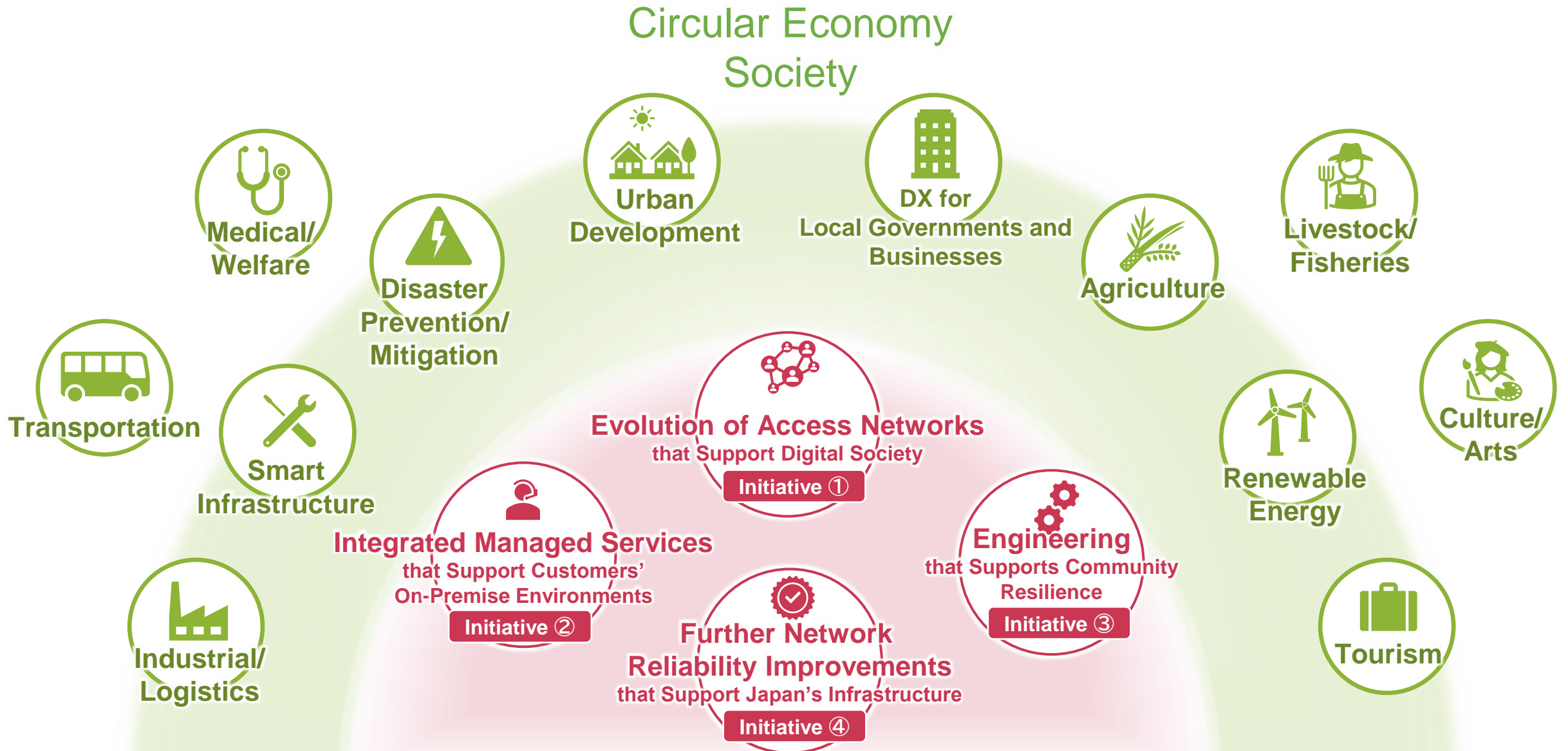
Fixed Traffic and Mobile Communications Traffic



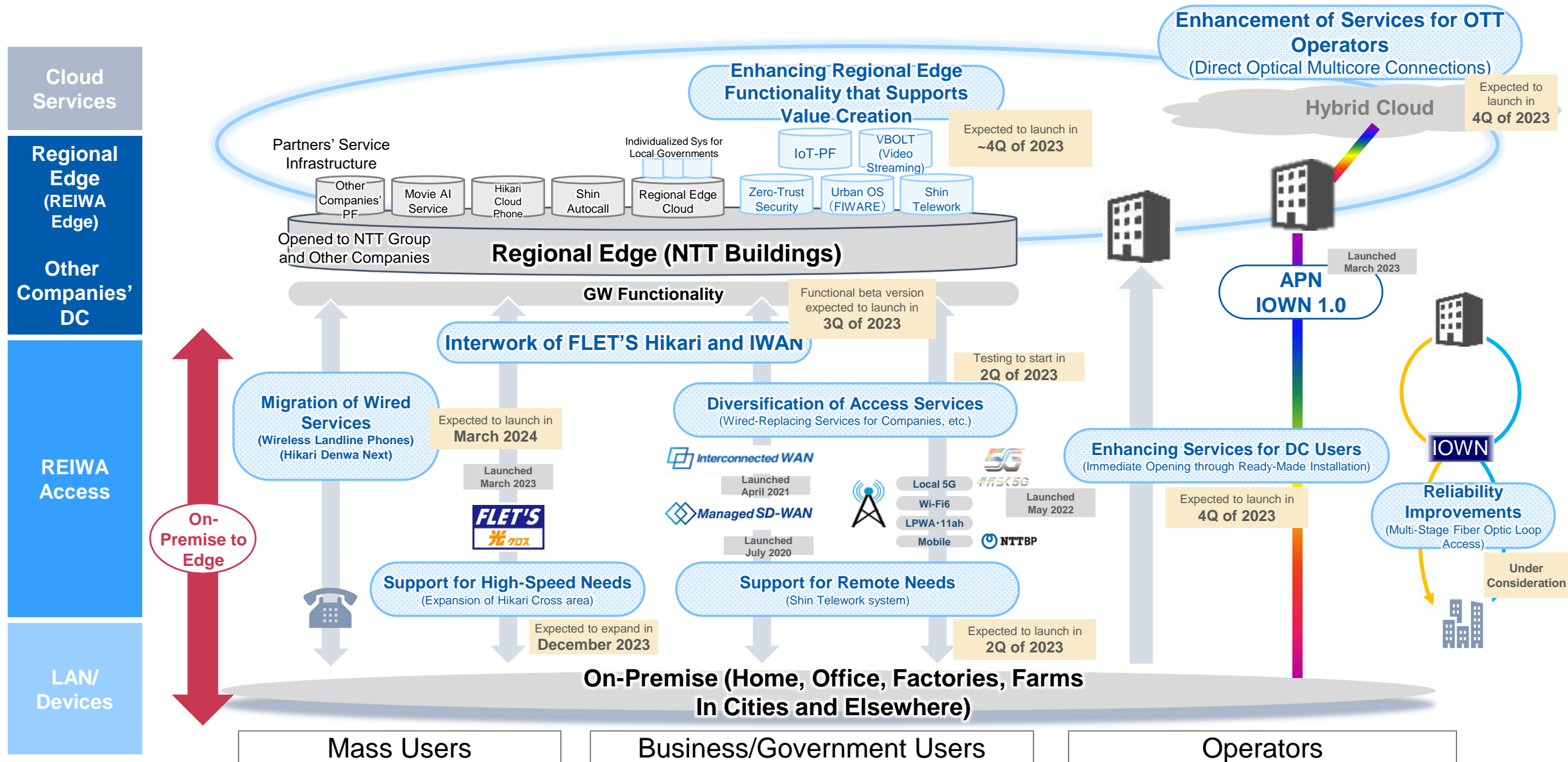
(1) Total download traffic of fixed broadband subscribers in Japan (estimate)

(2) Total download traffic of mobile communications in Japan

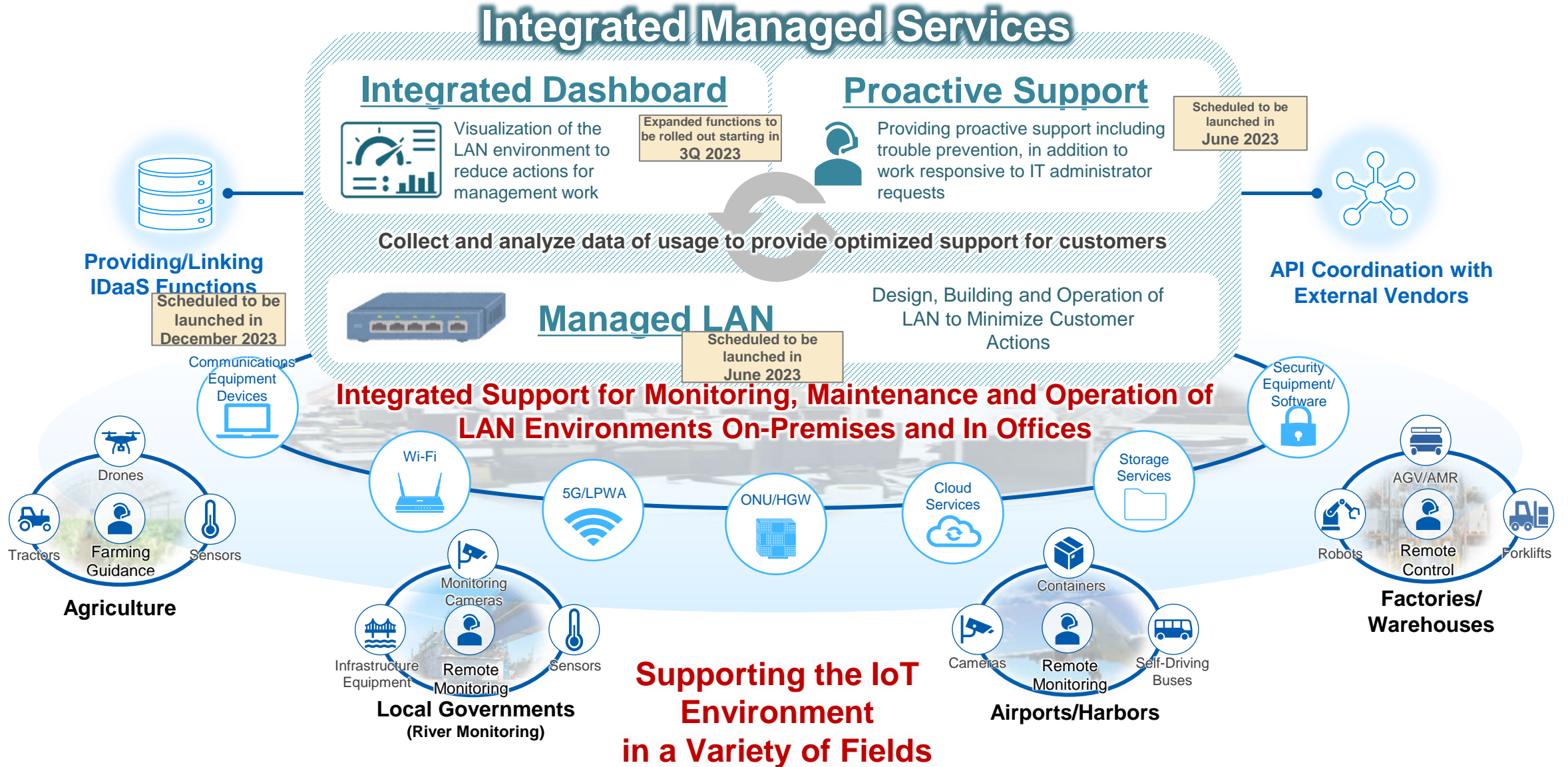
Strengthening of Initiatives to Support a Circular Economy Society



① Evolution of Access Networks that Support Digital Society



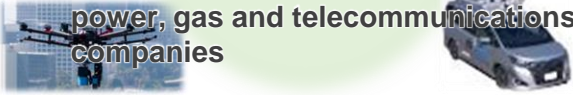
② Integrated Managed Services That Support Customers' On-Premise Environments



③ Engineering that Supports Community Resilience

Smart Infrastructure

- Next-generation infrastructure inspection (inspection diagnostic imaging, drones, etc.)
- Sharing of infrastructure inspection data through collaboration between power, gas and telecommunications companies



Disaster Prevention

- Total support of local governments through integrated disaster prevention consulting and operation centers
 - Entered into an agreement for the “Project to Promote Strengthened Resilience” in the Okitama region of Yamagata prefecture
- Offering a Disaster Prevention Platform (leveraging infrastructure-related data)



Decarbonization

- Circular economy-focused urban development consulting
- Decarbonization engineering (natural energy, resource recycling)



Facilities Sharing

Operation BPO

Population Decline Labor Shortage Aging Equipment Lack of Financing

Supporting the Strengthening of Regional Infrastructure

10,000 people bringing together technical and engineering capabilities in an

Integrated Engineering Company
(scheduled for October 2023)

Skills, Experience and DX Developed through the Operation of Facility Assets

(3,200 buildings, 5.66 million utility poles, 1.29 million km of cables (fiber optic and metal))



④ Further Network Reliability Improvements that Support Japan's Infrastructure

Further Improving Reliability through Cross-Industry Collaboration

- Joining together with telecommunications equipment makers to identify risk areas
- Conducting thorough joint testing based on our own actual usage

Strengthening Maintenance and Operation by Leveraging AI

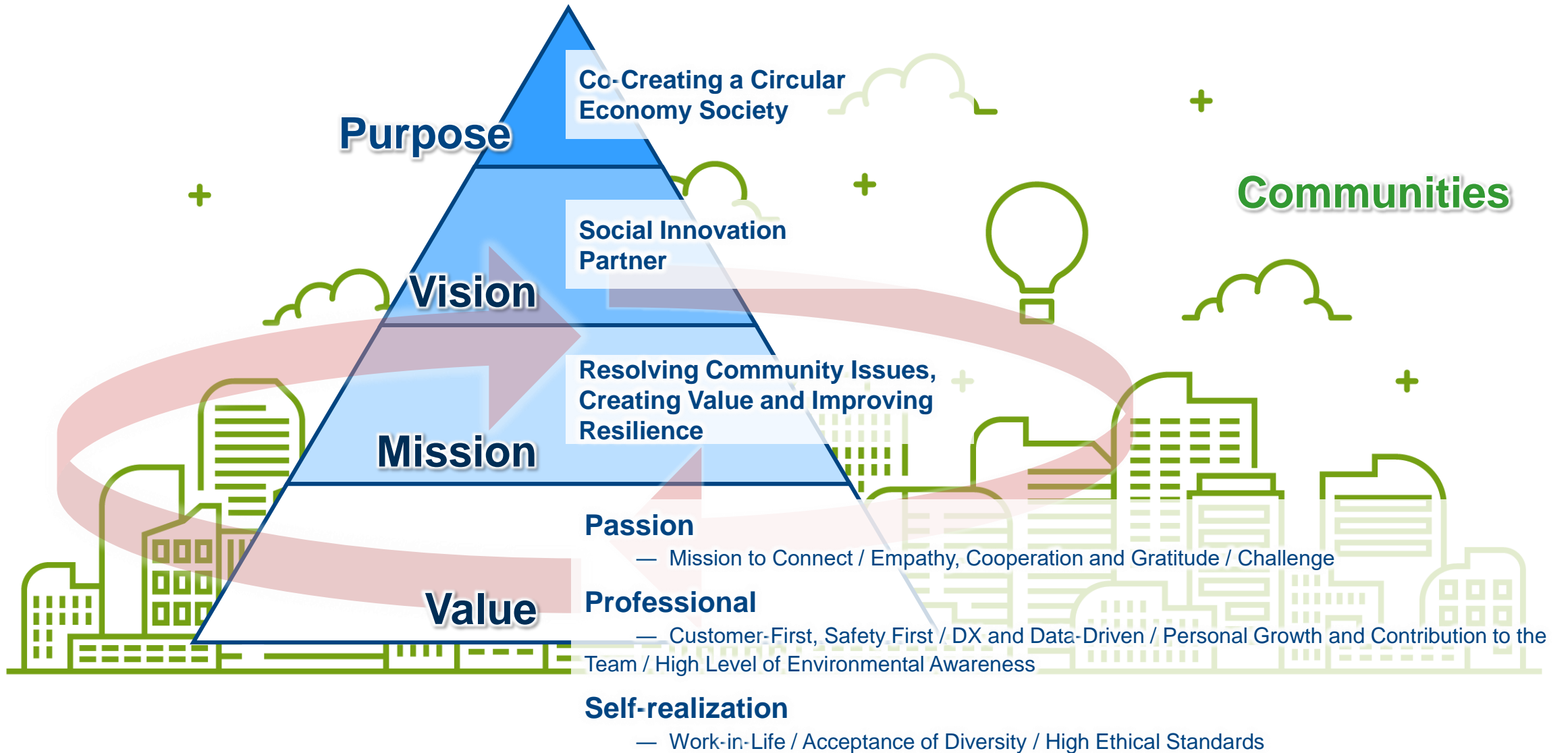
- Centralized aggregation of network information. Leveraging AI for the rapid identification and recovery of suspicious areas
- Rapid determination of damaged areas in the field through the use of drone footage and AI

Strengthening Quality Assurance

- Reliability improvements and risk management through the systematization and passing-down of know-how
- Evaluation of execution from a comprehensive perspective that includes external technical experts and risk management experts

Contributing to reliability improvements across the entire infrastructure industry by sharing the knowledge and know-how we have gained

Purpose of the NTT East Group



地域の価値創造企業へ



NTT 東日本グループ